

# A Descriptive Analysis of Economic Indicators

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EACH month the U.S. Department of Commerce publishes a series of economic indicators, the most widely followed of which are the composite indexes of leading, coincident and lagging indicators.<sup>1</sup> The significance attached to these series is attested to by the promptness with which their month-to-month movements are reported and analyzed by the news media.<sup>2</sup> Economic agents monitor the behavior of these indexes because, historically, they have been thought to provide useful information on current and future changes in the economy.<sup>3</sup>

The objective of this paper is to describe how these indexes are constructed and revised, to provide a descriptive explanation for why they might provide information on future economic conditions, and to examine critically their usefulness.<sup>4</sup> In the final section of

the paper, the difficulties inherent in using the index of leading indicators as a forecaster of future economic conditions are discussed. Emphasis is placed on the leading indicator index since it is the most widely reported and well known of the indexes considered.

## A DESCRIPTION OF COMPOSITE INDEXES

Individual and composite indicators are used to predict downturns and upturns in the economy and to monitor the degree of strength or weakness in a recession or recovery. Analysts generally acknowledge that in order for individual indicators to provide useful information they should have the following characteristics: (1) they should represent and accurately measure important economic variables or processes; (2) they should bear a consistent relationship over time with business cycle movements and turns; (3) they should not be dominated by irregular and non-cyclical movements; and (4) they should be promptly and frequently reported.<sup>5</sup> These requirements ensure that the best indicators regularly provide timely economic information on the stages of the business cycle.

On the basis of these criteria, the Bureau of Economic Analysis has evaluated, and continues to evaluate, hundreds of economic time series. Only those series with a good overall performance that are avail-

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<sup>1</sup>Published monthly in *Business Conditions Digest* by the U.S. Department of Commerce.

<sup>2</sup>For example, an estimate of the behavior of the Index of Leading Indicators for August 1984 was released by the Department of Commerce on September 28. That same day, the *New York Times* carried a lengthy article with the headline "Economic Index Up by 0.5%" (Hershey [1984]). *United Press International* (1984) carried a story headed "Indicators Rise Slightly in August." On October 1, the *Christian Science Monitor* carried stories focusing on the behavior of the leading index for August 1984 (Cook [1984] and Nenneman [1984]), and *The Wall Street Journal* ran a story headed "Economic Index Eases Worries Over Slowdown" (Murray [1984]).

<sup>3</sup>For an authoritative discussion of the use of composite indicators for forecasting, see Zarnowitz and Moore (1982). On the use of the leading series for forecasting, see Hymans (1973), Stekler and Schepsman (1973) and Neftci (1979). For a summary of work on the use of the index of leading indicators for forecasting, see Gorton (1982).

<sup>4</sup>This work draws on the following basic sources: Zarnowitz and Boschan (1975a, 1975b), Moore (1984) and Zarnowitz and Moore (1982).

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<sup>5</sup>If a series did not bear a consistent relationship over time with the business cycle, it would not be useful as an indicator of business cycle conditions. If a series was dominated by non-cyclical factors, it would not be possible to "read" cyclical developments from the behavior of the series. A series should be promptly and regularly reported in order to provide a steady stream of timely information. For a demonstration of the formal application of the criteria used for evaluating the usefulness of economic series as indicators, see Zarnowitz and Boschan (1975a).

able monthly with a short time lag and are not subject to large revisions are candidates for inclusion in the three major composite indexes.

The composite indexes of leading, coincident and lagging cyclical indicators each measure the average behavior of series showing similar leading, coincident and lagging timing at business cycle turns. Components of the indexes are also chosen so as to represent as broad an array of diverse activities and sectors as possible. This requirement is meant to ensure that the composite indicators continue to monitor and closely shadow economic activity, even if the causes and nature of cyclical change vary over time and the performances of some individual indicators deteriorate. Since each business cycle has unique characteristics, individual series can be expected to perform better during some cycles than others. Without prior information on the causes of current economic change, it seems best to rely for information on groupings of series rather than individual series.

### *The Index of Leading Indicators*

Table 1 lists the components of the three composite indexes. The leading index consists of individual components that might lead measures of economic activity.<sup>6</sup> For example, housing starts, new incorporations, contracts for construction and new orders for machinery and equipment are leading indicators, since they represent early commitments to future economic activity.

The inclusion of some other components in the leading index is less obvious and more involved. This is partly because there is no single well-developed theory linking each of the indicators to the business cycle. The economic series that make up the composite indicators are included primarily because they perform well statistically in relation to the cycle, not because they are the operational counterparts of variables in an economic theory of business cycles.

There is usually some economic rationale, however, for including each series in the index. An increase in average weekly hours worked, for instance, presumably leads the business cycle since it is easier for employers to move to higher output levels in the initial stages of an expansion by increasing the utilization of

labor than by increasing the number of employees.

The remaining components of the index of leading indicators and the rationale for including them in the index are the following: Initial claims for unemployment insurance represent first claims filed by workers newly unemployed or claims for subsequent periods of unemployment. Slower deliveries, which inversely reflect the volume of business of firms supplying purchasing agents in the Greater Chicago area, has been found to precede changes in the actual volume of business.<sup>7</sup> The sum of changes in inventories on hand and on order are assumed to reflect changes in the desired stock of inventories. The desired stock of inventories is assumed to rise if the anticipated level of sales increases.

"Change in sensitive materials prices, smoothed" is based on indexes of crude and intermediate materials prices and spot market prices of raw industrial materials. Movements in these prices are assumed to reflect variations in demand relative to supply in the process of building up or drawing down raw material inventories. A rise in prices is taken to indicate increased demand for the output of the manufacturing and construction sectors. Stock price movements affect and measure the general state of business expectations about future profits. When prospects for profits deteriorate, investment plans are shelved and expansionary business operations are contracted.

The inclusion of money and credit indicators capture the impact of changes in real balances and the availability of credit on future activity. During the late stages of a boom, bank deposit creation is limited by the availability of reserves, and the rate of increase in consumer prices begins to accelerate. The opposite is true during a downturn. These effects cause the turning points in the rate of change in real M2 to lead the turning points in the business cycle. The change in business and consumer credit also is a leading indicator, since many economic actions require financial arrangements before their inception.

### *The Index of Coincident Indicators*

The components of the Index of Coincident Indicators are measures of aggregate economic activity in the areas of employment, real income, production and

<sup>6</sup>A discussion of why the components of the Index of Leading Indicators lead the economy is provided in Moore (1984), chapter 21. A detailed discussion of the relative strengths of the components of the Index of Leading Indicators is given in Zarnowitz and Boschan (1975a).

<sup>7</sup>This is an ad hoc statistical criterion that seems in contrast to the "economic" reasoning behind other components. The use of this indicator is being questioned on the grounds that faster deliveries reflect better management rather than slack demand, especially in light of increasing computerization.

**Table 1**  
**Standardization Factors and Weights for Composite Index Components**

BEA Series Number and Title	Standardization factor <sup>1</sup>	Weight <sup>2</sup>
<b>Leading index components</b>		
1. Average weekly hours of production of nonsupervisory workers, manufacturing	0.467	1.014
5. Average weekly initial claims for unemployment insurance, State programs <sup>3</sup>	5.374	1.041
8. Manufacturers' new orders in 1972 dollars, consumer goods and materials industries	2.818	.973
32. *Vendor performance, percent of companies receiving slower deliveries	3.840	1.081
12. Index of net business formation	.996	.973
20. Contracts and orders for plant and equipment in 1972 dollars	6.194	.946
29. Index of new private housing units authorized by local building permits	5.064	1.054
36. *Change in manufacturing and trade inventories on hand and on order in 1972 dollars, smoothed <sup>4</sup>	2.530	.986
99. *Change in sensitive materials prices, smoothed <sup>4</sup>	.324	.892
19. Index of stock prices, 500 common stocks	2.633	1.149
106. Money supply M2 in 1972 dollars	.417	.932
111. *Change in business and consumer credit outstanding	2.627	.959
<b>Coincident index components</b>		
41. Employees on nonagricultural payrolls	.321	1.064
51. Personal income less transfer payments in 1972 dollars	.502	1.003
47. Index of industrial production	.924	1.028
57. Manufacturing and trade sales in 1972 dollars	1.021	.905
<b>Lagging index components</b>		
91. Average duration of unemployment in weeks <sup>5</sup>	3.587	1.098
77. *Ratio, manufacturing and trade inventories to sales in 1972 dollars	0.016	.894
62. *Index of labor cost per unit of output, manufacturing — actual data as a percent of trend	.557	.868
109. *Average prime rate charged by banks	.376 <sup>6</sup>	1.123
101. Commercial and industrial loans outstanding in 1972 dollars	.901	1.009
95. *Ratio, consumer installment credit outstanding to personal income	.062	1.009

<sup>1</sup>First differences rather than symmetrical percent changes are computed for this series.

<sup>2</sup>Standardization factors are computed over the period 1948-81.

<sup>3</sup>The weight for a given series is the ratio of its performance score to the average score of all series in that index.

<sup>4</sup>Changes for this series are inverted; i.e., they are multiplied by -1.

<sup>5</sup>This series is a four-term moving average (weighted 1,2,2,1) placed on the terminal month of the span.

<sup>6</sup>This standardization factor is computed over the period 1966-81.

SOURCE: U.S. Department of Commerce, *Handbook of Cyclical Indicators* (1984).

real sales. The Index of Coincident Indicators, together with other coincident indicators, show how well the economy is faring and is used to identify and date the peaks and troughs in the business cycle. This identification and dating, however, can only be done after the turning points have occurred.

### *The Index of Lagging Indicators*

The Index of Lagging Indicators is designed to confirm both downturns and upturns in business ac-

tivity. Lagging indicators can also be useful for forecasting purposes, because their turns sometimes lead the opposite turns of the leading indicators. Lagging indicators, such as bank interest rates, unit labor costs, inventory holdings and outstanding debt are associated with the costs of doing business. Reductions in these items during a recession lay the basis for the subsequent upturn, as well as having an enhancing effect on such leading indicators as commitments to invest, inventory accumulation and new credit outstanding.

**Table 2**  
**Index Standardization and Trend Adjustment Factors: 1948-81**

Composite index	Average absolute change <sup>1</sup>	Index standardization factor <sup>2</sup>	Trend in raw index	Trend adjustment factor <sup>3</sup>
Leading index	0.496	0.582	0.132%	+0.139%
Coincident index	.852	1.000	.446	-.175
Lagging index	.602	.707	.253	+.018

<sup>1</sup>The average absolute change for each index is obtained as follows: (a) for each month, a weighted average of the standardized changes of all components in that index is computed; (b) a long-term (1948-81) average without regard to sign is calculated from these monthly averages.

<sup>2</sup>This measure is the ratio of the average absolute change in each index to the average absolute change in the coincident index.

<sup>3</sup>The trend adjustment factor is 0.271 minus the trend in the raw index.

SOURCE: U.S. Department of Commerce, *Handbook of Cyclical Indicators* (1984).

## CONSTRUCTION OF COMPOSITE INDEXES

Construction of the composite indexes involves several statistical operations on both the individual data series that make up the indexes and on the indexes themselves. These steps are described in this section. The accompanying insert provides an illustration of how the indexes are constructed.

The first step in constructing the composite indexes involves standardizing the individual series. Standardization prevents the relatively volatile series from dominating movements in the composite index. If, for example, a series typically exhibits large percentage changes, a failure to standardize would cause this series to swamp the effects of series that typically change by more modest amounts.

For each individual series, the month-to-month percentage change is calculated. (For series already in percentage form or in ratio form the month-to-month difference is taken.) The percentage changes in a component series are then standardized by dividing them by the long-run average percentage change in that series without regard to sign (the standardization factor).<sup>8</sup> These standardization factors are shown in table 1.

<sup>8</sup>The sum of the percentage changes of even a highly volatile series might be zero if large negative values are just as likely to be followed by large positive values as more negative values. For this reason, the sum of the absolute values of the percentage changes is used as a measure of volatility. This means that the standardization factor of a series that alternates in value between +1 and -1 is the same as the standardization factor of a series that has values of only +1.

A composite index is constructed by weighting the standardized changes of its components. The weight assigned each component is determined by the overall score each series receives on the basis of a number of economic and statistical criteria. The application of these criteria involves both objective and subjective evaluations of such factors as economic significance, timely recognition of business cycle turning points, degree of conformity to the stages of the business cycle, quality and availability of current data, and the importance of non-cyclical movements in the series.<sup>9</sup> The largest weights are attached to those components with the best overall performance on the basis of these criteria. The weights attached to the components of the composite indexes are shown in table 1. As can be seen, these weights do not vary between components by as much as the standardization factors do.<sup>10</sup>

The raw percentage changes in the leading and lagging indexes, given by the sum of the weighted standardized percentage changes of their components, are then adjusted so as to facilitate comparison with the coincident index. This is done by equating the cumulative sum over time of the absolute values of changes in the leading and lagging index with the sum of the absolute values of changes in the coincident index. The index standardization factors based on data over 1948-81 appear in table 2.

<sup>9</sup>For a detailed explanation of the principles upon which the scoring system is based, see Zarnowitz and Boschan (1975a) and U.S. Department of Commerce (1984).

<sup>10</sup>Auerbach (1982) has argued that a simple average weighting scheme yields a leading composite index that is very similar to the official leading index and that elaborate procedures for determining weights are therefore unnecessary.

## Construction of Composite Indexes: An Example

The procedures for constructing composite indexes from the basic monthly data series are illustrated in the example below. In the example, the preliminary estimates of the leading coincident and lagging indicators are calculated for June 1984. The data, taken from the July 1984 issue of *Business Conditions Digest*, are presented in the table on the opposite page.

Note that data on several components — change in inventories, business and consumer credit, manufacturing and trade sales, the ratio of manufacturing and trade inventories to sales, and the ratio of consumer installment credit outstanding to personal income — were not available. These omissions and subsequent revisions in the original data will be sources of change in successive estimates of the three indexes.

The column headed "weighted and standardized percentage change" is obtained by dividing the percentage change in each component by its standardization factor, then multiplying by its weight, both of which are presented in table 1 and explained in

the text.<sup>1</sup> The sum of the numbers in this column provide estimates of the movements during June in each of the indexes that have not yet been standardized for compatibility across the three indexes or detrended. For the leading, coincident and lagging indicators, these figures are -0.577, 0.888 and 0.398 percent, respectively. Dividing each of those numbers by the index standardization factors and then adding the trend factors, both of which are given in table 2, yields the following preliminary estimates of the changes in the three indexes for June:

Percentage change in

$$\text{Leading Index} = -(0.577/0.582) + .139 = -0.9;$$

$$\text{Coincident Index} = (0.888/1.000) - .175 = 0.7;$$

$$\text{Lagging Index} = (0.398/0.707) + .018 = 0.6.$$

The numbers are also divided by the sum of the weights on the components included in an index. These sums are 10.005, 3.095 and 4.098 for the available components of the leading, coincident and lagging indexes, respectively.

In addition, a trend adjustment procedure is used to make the trends in the three major composite indexes equal to the average of the trends in the components of the coincident index. This is done by subtracting the trends in the leading, coincident and lagging indexes (0.132, 0.446 and 0.253, respectively) and adding in the average of the monthly trends in the components of the coincident indexes (0.271).<sup>11</sup> The trend adjustment facilitates the use of the three indexes as indicators of levels of activity. The trend adjustment factors are listed in table 2.

### THE IMPORTANCE OF REVISIONS

A preliminary estimate of the performance of the composite indexes for a given month appears toward the end of the following month. The July issue of *Business Conditions Digest*, for example, carries a pre-

liminary estimate of the composite indexes in June. The August issue of *Business Conditions Digest* will then carry a revised estimate of the June indexes. The second estimate typically differs from the first because data on some series were not originally available and because data that were originally available have been updated.

The net effect of these revisions is often a significant change in the estimate of the performance of the composite indicators. Table 3 illustrates that the absolute size of the first revision in the indexes of leading, coincident and lagging indicators averaged about 0.5, 0.3 and 0.3 percentage points, respectively, for the first nine months of 1984. These revisions appear to be substantial, given that the preliminary estimates of the monthly changes in these indexes have average absolute values of only about 0.7, 0.7 and 1.0 percentage points.

The sources of revisions in the three indexes vary from one month to the next. It appears, however, that for the monthly estimates during 1984 the subsequent availability of data on series *not available initially* ac-

<sup>11</sup>Details on trend adjustment can be obtained from U.S. Department of Commerce (1984).

## Construction of Composite Indexes: An Illustration

Index and BEA Series Number	Basic Data		Percentage Change	Weighted and Standardized Percentage Change <sup>1</sup>
	May 1984	June 1984	May to June 1984	May to June 1984
<b>Leading Index Components</b>				
1.	40.6	40.6	0	0.000
5.	348	350	-0.6	-0.012
8.	34.46	36.18	-5.9	-0.203
32.	70	66	-4	-0.112
12.	116.2	115.8	-0.3	-0.029
20.	17.11	15.59	-8.9	-0.135
29.	141	142.8	1.3	0.027
36.	34.26	NA	NA	NA
99.	0.27	-0.12	-0.39	-0.107
19.	156.55	153.12	-2.2	-0.095
106.	914	917.8	0.4	0.089
111.	26.2	NA	NA	NA
				-0.577
				-0.577/0.582
				+0.139
			Leading Index =	-0.9
<b>Coincident Index Components</b>				
41.	93.72	94.02	0.3	0.321
51.	1170.5	1177.3	0.6	0.387
47.	162.8	163.6	0.5	0.180
57.	177.35	NA	NA	NA
				0.888
				0.888
				-0.175
			Coincident Index =	0.7
<b>Lagging Index Components</b>				
91.	18.4	18.6	-1.1	-0.068
77.	1.52	NA	NA	NA
62.	86.6	86.2	-0.4	-0.152
109.	12.39	12.60	0.21	0.153
101.	114.20	116.19	1.7	0.465
95.	14.17	NA	NA	NA
				0.398
				0.398/0.707
				+0.018
			Lagging Index =	0.6

<sup>1</sup>Percentage change in component series is divided by the relevant standardization factors and multiplied by the relevant weight given in tables 1 and 2.

NA = not available

SOURCE: U.S. Department of Commerce, *Business Conditions Digest* (July 1984).

**Table 3**  
**First and Second Estimates of Composite Indexes:**  
**1984 (percent changes)**

	Leading		Coincident		Lagging	
	First <sup>1</sup>	Second <sup>2</sup>	First	Second	First	Second
January	1.1%	1.0%	1.0%	1.4%	-0.9%	-0.9%
February	0.7	1.3	0.9	0.8	0.9	1.6
March	-1.1	-0.1	0.3	0.0	1.1	1.3
April	0.5	0.5	0.8	0.9	1.7	1.8
May	-0.1	0.4	0.5	0.9	1.0	1.7
June	-0.9	-1.3	0.7	0.9	0.6	0.9
July	-0.8	-1.8	0.8	0.1	0.9	1.2
August	0.5	-0.1	0.2	0.0	1.1	1.0
September	0.4	0.6	0.1	0.0	0.6	0.8
Average absolute revision	0.5		0.3		0.3	

<sup>1</sup>First estimate for a month is obtained from the issue of *Business Conditions Digest* for the following month.

<sup>2</sup>Second estimate for a month is obtained from the issue of *Business Conditions Digest* dated two months later.

SOURCE: U.S. Department of Commerce, *Business Conditions Digest*, various issues.

counts, on the average, for over two-thirds of the first revision in leading and lagging indexes and about one-half of the revision in the coincident index. The balance of the revisions are due to updated estimates of data that were available for the initial estimates.<sup>12</sup>

Estimates of the composite indexes are subject to revision for a period of 12 months. The first and last

available estimates of the leading indicator from 1979 to 1983 appear in chart 1. As we can see, these estimates sometimes diverge by substantial amounts. In table 4, the average absolute values of successive revisions in estimates of changes in each composite indicator from 1979 to 1983 are presented. For purposes of comparison, the table also includes the average absolute value of selected estimates of the percentage change in each index. The average absolute value of the first revision (the difference between the first and second estimates) in the leading indicator is calculated to be 0.4, and the average absolute value of revisions subsequent to the first revision (the difference between the final and second estimates) in the leading indicator is found to be 0.5. Since the average absolute value of the total revision (the difference between the final and first estimates) in the leading indicator (0.6) is less than the sum of the individual revisions (0.9), it is apparent that successive revisions sometimes overshoot the final estimate. Given that the final estimates of the leading, coincident and lagging indicators have average absolute values of only 1.0, 0.7 and 0.9, respectively, errors in early estimates would seem to be substantial.

The difficulty created by error in early estimates can be illustrated by considering recent months during 1984. From table 3, it can be seen that the first estimate

<sup>12</sup>These observations are based on the following analysis. Let the first and second estimates of the rate of change in a composite index be  $x_{1t}$  and  $x_{2t}$ . The revision is given by  $r_t = x_{2t} - x_{1t}$ . The portion of the revision due to the updating of data series available for constructing  $x_{1t}$  can be calculated by estimating the change in the composite indexes assuming the continued nonavailability of data on series not originally available. If this estimate of the change in the composite indexes is denoted by  $e_t$ , the revision in the composite indexes due to updating data is given by  $u_t = e_t - x_{1t}$ . The portion of the revision in the behavior of the composite indexes due to using data on series not available for the initial estimate is given by  $a_t = x_{2t} - e_t (= r_t - u_t)$ . The relative contributions of updated data and increased data availability are defined to be

$$u = (\sum_i u_i (\text{sign of } r_i)) / (\sum_i |r_i|),$$

and

$$a = (\sum_i a_i (\text{sign of } r_i)) / (\sum_i |r_i|),$$

respectively. Clearly  $u + a = 1$ . For the new composite indexes defined in table 1,  $u = .7, .6$  and  $.9$  for the leading, coincident and lagging indexes for the period January 1984 to July 1984. Revisions seem to be mostly due to the use in later estimates of initially unavailable data, at least over the time period considered and for differences between the first and second estimates of the indexes.

Chart 1  
**First and Final Estimates of Leading Index**

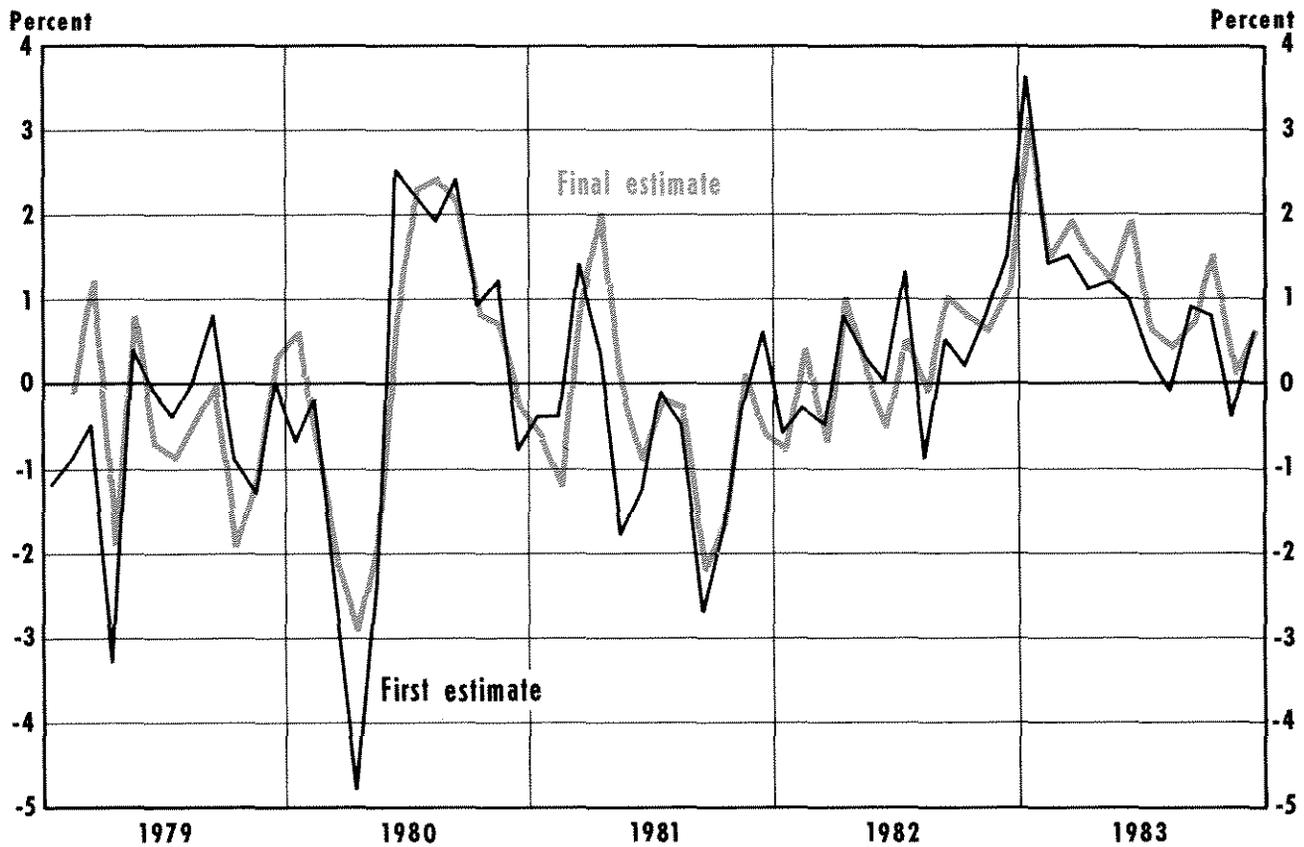


Table 4

**Average Absolute Values of Estimates and Revisions of Composite Indicators: 1979-83**

	Leading	Coincident	Lagging
First estimate	1.1	0.7	2.5
Second estimate	1.1	0.7	1.8
Final estimate	1.0	0.7	0.9
First revision	0.4	0.4	0.8
Revisions subsequent to first revision	0.5	0.2	1.2
Revision from first to final estimates	0.6	0.4	1.9

SOURCE: U.S. Department of Commerce, *Business Conditions Digest*, various issues.

of the percentage change in the leading indicator in May was negative. The second and subsequent (not shown) estimates for May are positive. The first and subsequent estimates for June and July (as of the middle of December) are negative. This makes the behavior of the index during August of some interest. For August, the first estimate was positive (+0.5), the second negative (-0.1), and the third (available in November) positive (+0.1). A further illustration of the difficulties created for forecasting is taken up in the next section.

### THE USEFULNESS OF THE INDEX OF LEADING INDICATORS IN FORECASTING

One way of evaluating the index of leading indicators is to examine its ability to predict the onset of a recovery or a recession. This is usually done by observing the number of consecutive monthly declines or increases in the index.<sup>13</sup> If the index has been rising steadily and the economy has been expanding, a fall in the index for several months heralds a recession. Likewise, if the index has been falling for several months and the economy has been depressed, a rise in the index over several months heralds a recovery.

This approach to forecasting the business cycle begins by specifying the number of successive months of reversal in the index's behavior necessary to predict a turning point in the cycle. In general, the method is more reliable the greater the number of consecutive months of decline or increase required to forecast a turning point. When the lead time in the forecast is increased, however, it reduces the number of consecutive months of reversal required to make a forecast.

Using both two and three months of consecutive movement in the index as a criteria for prediction, Wood (1984) has reported the reliability and lead time of using the leading index to forecast turning points in the economy's rate of growth. His observations are reported in table 5.

These data reveal that the index of leading indicators has forecasted every recession and growth recession (which occurs when the rate of growth in the economy slows down) since 1948.<sup>14</sup> A negative number indicates the number of months by which either a two- or three-month rule leads a peak or trough in the rate of growth. A positive number indicates the number of months by which the use of the rule lagged behind a turning point. For example, since the leading indicator declined for several months starting in August 1948, two- and three-month declines in the indicator lead the growth cycle peak in November 1948 by one and zero months, respectively.

Use of a two-month rule for forecasting a growth cycle peak gives a longer lead time than the three-month rule by more than one month for the recessions starting in both December 1969 and January 1980. This means that there were isolated consecutive monthly declines in the index in February and March 1969 and in November and December 1978, that is, declines that were not immediately followed by recession.

The lead times in table 5 refer to the forecasting performance of the final estimates of the leading indicator. In general, the final estimates are not the same as the initial estimates. These differences between early and final estimates of the indexes can sometimes create serious problems in forecasting turning points in the growth cycle. For example, table 5 indicates that three consecutive monthly declines in the leading indicator forecasted the onset of the 1980 recession by five months. These declines in the final estimate of the leading indicator, which occurred during June, July and August 1979, are shown in table 6. The problem with this analysis from a forecasting viewpoint is that the first and second estimates of the leading indicator did not register declines for August. The second estimate for August 1979, which became available at the end of October 1979, showed a positive rise in the leading indicator of 0.1 percent. As this example illus-

<sup>13</sup>For a discussion of an alternative criteria for forecasting turning points, see Zarnowitz and Moore (1982). Work by Zarnowitz and Boschan (1975b) suggests that the ratio of the coincident indicator to the lagging indicator would be a useful predictor of turning points. Moore (1969) first suggested the use of the ratio of the coincident to lagging indicators for forecasting purposes. For a history of the basic idea that lagging indicators might lead, see Moore (1984), chapter 23.

<sup>14</sup>A growth cycle is a fluctuation around the long-run trend in economic growth. Most business cycles contain, and coincide with, one growth cycle. The business cycle starting at the end of 1948 contained two growth cycles. The dates in table 5 indicate that economic growth slowed down from March 1951 to July 1952, then picked up again to peak in July 1953, at which time a recession began. The very long business cycle starting during 1960 contained three growth cycles, with slowdowns in growth starting immediately after May 1962 and June 1966, and upturns in growth starting in October 1964 and October 1967. A recession did not begin until December 1969. For a discussion of the concept of growth cycles, see Moore (1984), chapter 5.

Table 5

### Ex Ante Timing of the Leading Indicators During Growth Cycle Turning Points: 1948-82

Growth Cycle Peaks	Two Consecutive Monthly Decreases	Three Consecutive Monthly Decreases	Growth Cycle Trough	Two Consecutive Monthly Increases	Three Consecutive Monthly Increases
Nov. 1948	-1	0	Oct. 1949	-3	-2
Mar. 1951*	-4	-3	July 1952	-5	-4
July 1953	-1	0	May 1954	-5	-4
Aug. 1957	-19	-18	Apr. 1958	+1	+2
Apr. 1960	-9	-8	Feb. 1961	-8	-7
May 1962*	+1	+2	Oct. 1964	missed	missed
June 1966*	0	+1	Oct. 1967	-6	-5
Dec. 1969	-9	-5	Nov. 1970	+1	+2
Nov. 1973	-4	-3	Mar. 1975	+1	+2
Jan. 1980	-13	-5	July 1980	0	+1
July 1981	-6	-5	Dec. 1982	-7	-1
Average	-6	-4	Average	-3	-2

NOTE: \*indicates that a growth recession followed. Negative numbers indicate a positive lead time.

Table 6

### Estimates of the Leading Indicator: 1979 (percent changes)

	Final Estimate	First Estimate	Second Estimate
May 1979	0.8%	0.4%	0.3%
June	-0.7	-0.1	-0.3
July	-0.9	-0.4	-0.2
August	-0.5	0.0	0.1
September	0.0	0.8	0.2
October	-1.9	-0.9	-1.4
November	-1.1	-1.3	-1.2
December	0.3	0.0	-0.2

SOURCE: U.S. Department of Commerce, *Business Conditions Digest*, various issues.

trates, the likely magnitude of revisions in preliminary estimates of change in the composite indexes complicates the interpretation of signals in the short run.

Additional qualifications also need to be made concerning the forecasting ability of the index of leading indicators:<sup>15</sup>

(1) The leading index has falsely forecasted the onset of recession on at least three occasions. The index

declined for three consecutive months in late 1960 and a recession didn't start until 17 months later. The index fell for two consecutive months in mid-1963 and mid-1971 and recessions did not begin until two or three years later.

(2) There is no clear a priori criteria as to whether declines in the index forecast a full-blown recession or merely a significant slowing in the economy. Consecutive monthly declines in the index preceded slow-downs, but not recessions, in economic growth in 1951, 1962 and 1966.

(3) The lead times by which the leading indicator predicts a turning point are highly variable. Indeed,

<sup>15</sup>These reservations also apply generally to the use of the ratios of the leading to coincident and coincident to lagging indexes that have also been suggested as predictors of economic activity.

the three monthly declines in the index in December 1955, January and February 1956 were so far ahead of the business cycle peak that occurred in August 1957 that they can almost be regarded as a false signal. Given the historical tendency of the U.S. economy to exhibit cyclical fluctuations, a recession eventually will follow a decline (or any other movement for that matter) in the indicator. In order for the indicator to be a really useful forecaster, it also would need to forecast the timing of a recession within narrower bounds than it has since 1948.

(4) By using the most up-to-date version of the index, a favorable bias is introduced into this evaluation of the predictive performance of the leading indicator. The components of the index and the standardization, weighting and trend factors have been altered continually through the years. Currently, they are based on data from 1948–81. The current index has been designed so as to obtain as favorable an ex post record as possible. While this is the appropriate means for constructing an index that will lead future economic activity as reliably as possible, the application of the current index to historical business cycle data does not measure the forecasting performance of the leading indicator actually in use when the forecasts were made.

In summary, the usefulness of the index of leading economic indicators for forecasting would seem to be seriously circumscribed by the problem of the highly variable lags by which economic activity follows the index, and by the large revisions by which initial estimates of the index are adjusted.

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