

# Is College Still Worth It? The New Calculus of Falling Returns

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The college *income* premium is the extra income earned by a family whose head has a college degree over the income earned by an otherwise similar family whose head does not have a college degree. This premium remains positive but has declined for recent graduates. The college *wealth* premium (extra net worth) has declined more noticeably among all cohorts born after 1940. Among families whose head is White and born in the 1980s, the college wealth premium of a terminal four-year bachelor's degree is at a historic low; among families whose head is any other race and ethnicity born in that decade, the premium is statistically indistinguishable from zero. Among families whose head is of any race or ethnicity born in the 1980s and holding a postgraduate degree, the wealth premium is also indistinguishable from zero. Our results suggest that college and postgraduate education may be failing some recent graduates as a financial investment. (JEL I26 J15)

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**H**aving a four-year college degree is associated with many positive outcomes, including higher income and wealth, better health, a higher likelihood of being a homeowner and of being partnered (married or cohabiting), and a lower risk of becoming delinquent on any obligation (Table 1, Panel A). Among college graduates, families headed by someone who completed a postgraduate degree fare even better on these and other measures than families with a head with only a bachelor's degree (Table 1, Panel B). The fact that an increasing share of the adult population is completing four years or more of college suggests a widespread belief that college is, indeed, worth it (Figure 1).

Yet signs have emerged that the economic benefits of college may be diminishing. Despite large income and wealth advantages enjoyed on average by families with a head with a bachelor's degree or higher over families with a head without a postsecondary degree, recent cohorts of college graduates appear to be faring less well than previous generations.<sup>1</sup>

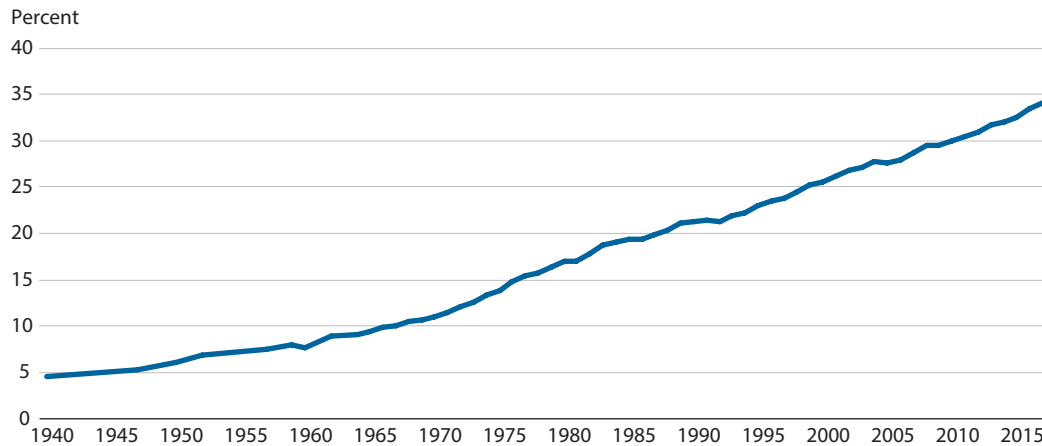
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**Table 1**  
**Characteristics of Families in the 2016 SCF by Education Level**

SCF respondent's highest education	Share of all U.S. families (percent)	Median family income (2016 \$)	Median family net worth (2016 \$)	Share reporting respondent's health as good or excellent (percent)	Share that own primary residence (percent)	Share married or cohabitating (percent)	Share delinquent on loan obligations 60+ days (percent)
<b>A. Families headed by college grads and non-grads</b>							
Less than a four-year college degree	66.0	40,505	53,502	66.3	58.2	53.8	6.9
At least a four-year college degree	34.0	91,947	290,904	86.3	74.4	62.4	3.7
<b>B. Families headed by four-year degree holders and postgraduate degree holders</b>							
At most a four-year college degree	20.9	84,251	228,580	85.0	72.4	59.7	4.2
A postgraduate degree	13.1	112,200	443,148	88.2	77.7	66.6	2.8

SOURCE: SCF and authors' calculations.

**Figure 1****Share of U.S. Population (25 Years+) That Completed 4+ Years of College, 1940-2017**

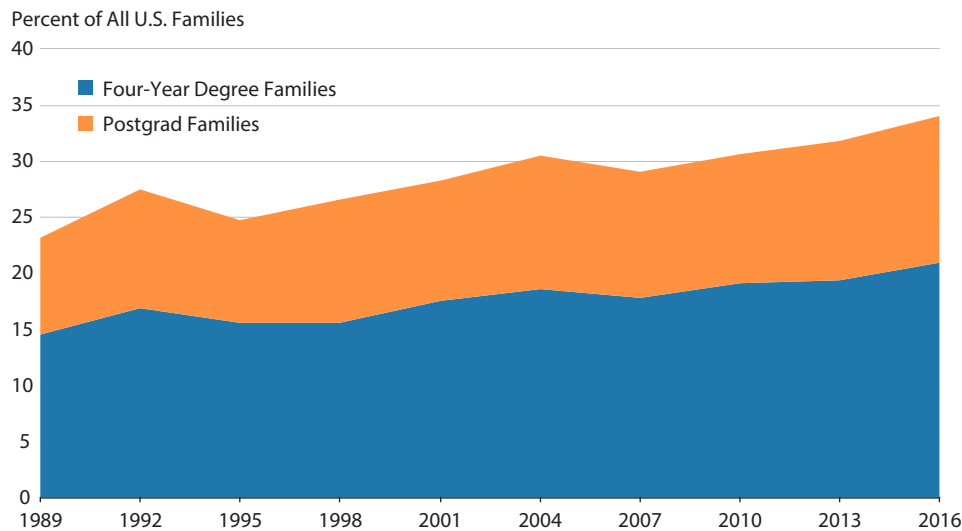
NOTE: Between 1992 and 2017, the number of college graduates 25 years of age or older increased by 40 million, while the total number of people 25 years of age or older increased by 56 million. Thus, the net increase in college grads constituted 71 percent of total net population growth among people 25 years of age or older.

SOURCE: Census Bureau and authors' calculations.

We use the Federal Reserve Board's Survey of Consumer Finances (SCF), which covers family heads born throughout the twentieth century, to determine whether the economic and financial benefits of obtaining a postsecondary degree have changed over time. Our evidence is mixed but discouraging on balance. The income advantage of recent college graduates remains positive but may have declined for some demographic groups relative to older graduates. Meanwhile, the wealth-building advantage of higher education has declined among recent graduates of all demographic groups. Among all racial and ethnic groups born in the 1980s, only the wealth premium for White four-year college graduates remains statistically significant. Thus, we identify a striking divergence between the income and wealth outcomes of college graduates across birth cohorts.

Our findings highlight the fact that income and wealth measures, while related, are distinct and may provide different insights into college and postgraduate experiences. We suggest three potential explanations, each of which may contribute something to the patterns we identify:

- The luck of when you were born, since beginning to save and accumulate wealth at a time when asset prices (stocks, bonds, and housing) are high makes subsequent rates of return low and vice versa
- Financial liberalization, which may have created more opportunities for people born in the 1980s than in the 1940s, for example, to use (and misuse) credit when they were young, affecting their wealth but not their incomes
- The rising cost of higher education, which would not reduce college graduates' incomes but would reduce their wealth, at least early in life

**Figure 2****U.S. Families Headed by College Graduates and Postgraduates**

NOTE: Postgraduate families are those headed by someone with both a four-year college degree and a postgraduate degree. The total number of U.S. families rose from 93 million in 1989 to 126 million in 2016.

SOURCE: SCF and authors' calculations.

The article has four sections. In Section 1, we document the large income and wealth premiums enjoyed on average by the typical family with a head holding a terminal bachelor's or postgraduate degree over the typical family with a head holding no college degree; this is the conventional wisdom.<sup>2</sup> In Section 2, we show with SCF data that aggregate statistics conceal important differences between income and wealth trends across college graduates from successive birth cohorts. Section 3 outlines some of the features any plausible explanation of our findings must possess; we leave a detailed investigation of these hypotheses to future research. Section 4 concludes.

## 1 INCOME AND WEALTH PREMIUMS ENJOYED BY THE TYPICAL COLLEGE GRADUATE

The conventional wisdom that bachelor's and, even more, postgraduate degrees pay off in terms of higher income and wealth are strongly supported in aggregate data (that is, pooled across race, ethnicity, and birth year). We present income and wealth trends for three separate groups—families headed by someone with both a bachelor's and a postgraduate degree (postgraduate families); families headed by someone whose highest level of education is a bachelor's degree (bachelor's degree families); and families headed by someone whose highest level of education is less than a four-year college degree (nongraduate families). Our data source throughout is the SCF.<sup>3</sup>

### ***Shares of Families with Bachelor's and Postgraduate Degrees***

The share of U.S. families headed by a college graduate has increased significantly in recent years. (Figure 2). In 1989, about 23 percent of families were headed by someone with a four-year college degree or more; by 2016, the share had reached 34 percent. Families headed by someone with a postgraduate (as well as a four-year college) degree increased from almost 9 percent of all families in 1989 to about 13 percent in 2016. Among White families alone (not shown), the share of families with a four-year degree or more increased from 26 to 38 percent between 1989 and 2016, while among families of all other races and ethnicities, the share increased from 14 to 25 percent.<sup>4</sup>

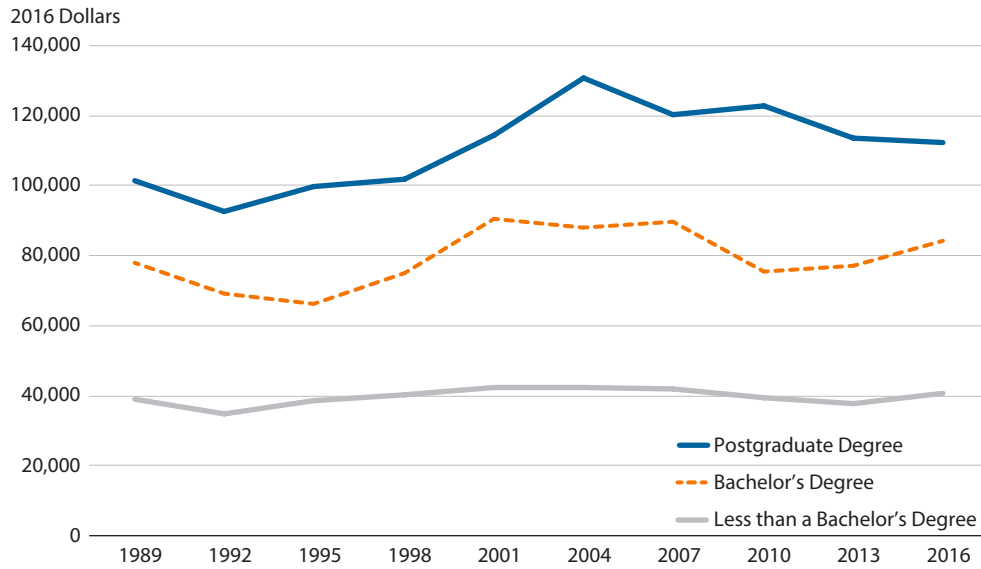
**Family Income.** The income premium enjoyed by the median bachelor's degree family over the median nongraduate family (the college income premium) has held steady during the past few decades at roughly 100 percent (Figures 3 and 4). The income premium enjoyed by the median postgraduate family over the median nongraduate family (the postgraduate income premium) has increased, standing in 2016 at about 175 percent. The share of all income earned by families with a head with at least a bachelor's degree increased from 45 to 63 percent between 1989 and 2016, as both the number of bachelor's degree and postgraduate families and their average incomes increased faster than those of nongraduate families.<sup>5</sup>

**Family Wealth (Net Worth).** Figure 5 shows that the net worth of both median bachelor's degree and postgraduate families increased between 1989 and 2016, while that of the median nongraduate family declined during that period. Thus, the wealth premiums enjoyed by bachelor's degree and postgraduate families over the nongraduate family (the college and postgraduate wealth premiums, respectively) have climbed greatly during the past few decades (Figure 6). The postgraduate wealth premium increased by a large margin, standing in 2016 at over 700 percent (i.e., eight times as large). The share of all wealth owned by families with a head with at least a bachelor's degree increased even more than was the case for income— from 50 to 74 percent between 1989 and 2016.<sup>6</sup>

**What These Figures Hide.** The median income and net worth figures from aggregate data shown here turn out to be misleading when careful account is taken of key underlying demographic dimensions and family and individual characteristics. Comparing families that are similar in terms of race and ethnicity, decade of birth, and family size, we find that the college income and wealth premiums are quite variable. Moreover, the conclusion that the college wealth premium is larger and increasing faster than the college income premium is reversed when comparing demographically matched groups of families. In fact, we show in Section 2 that the wealth premium has fallen across successive birth cohorts. Among those born in the 1980s, the wealth premiums of bachelor's degree families and of postgraduate-degree families are statistically indistinguishable from zero for all groups with the single exception of White bachelor's degree families.

**Figure 3**

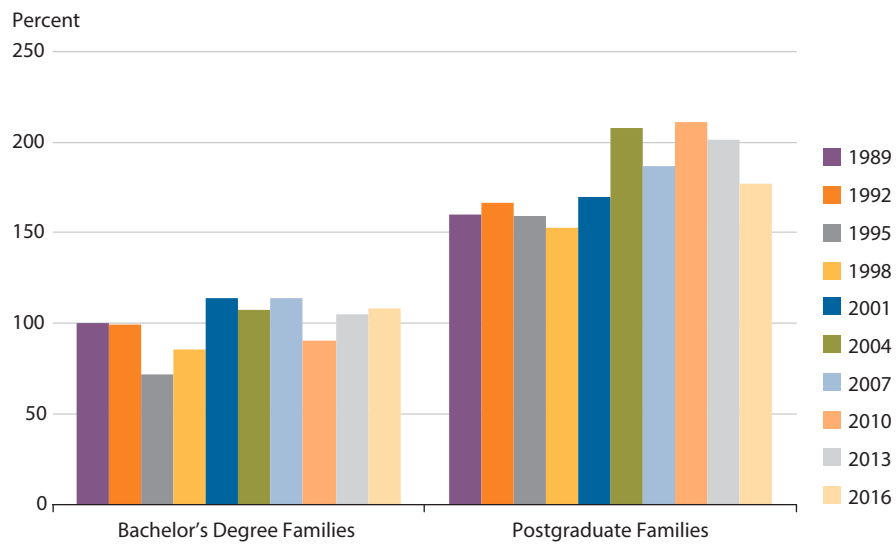
**Median Family Income**



SOURCE: SCF and authors' calculations.

**Figure 4**

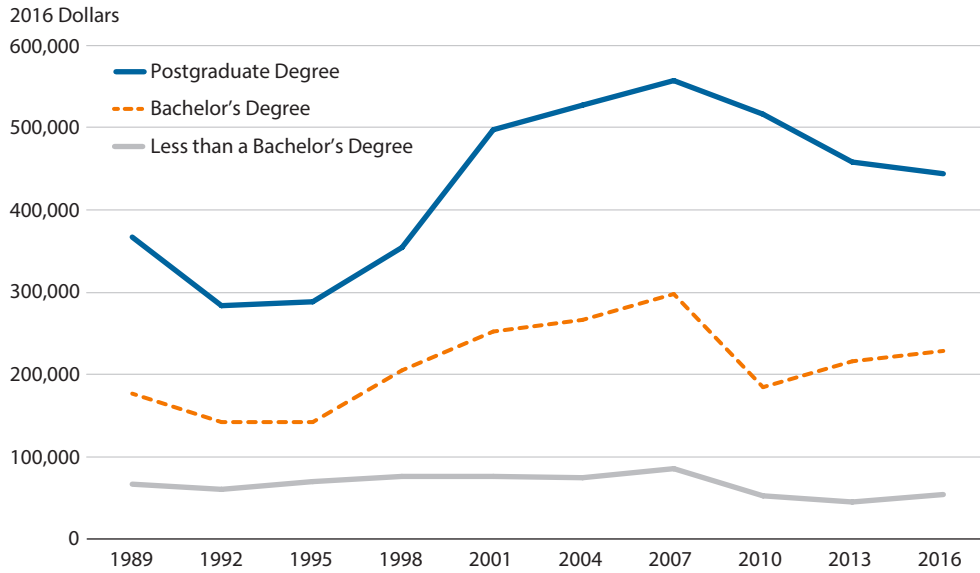
**Income Premiums of the Median Bachelor's Degree Family and the Median Postgraduate Family Over the Median Nongraduate Family**



SOURCE: SCF and authors' calculations.

**Figure 5**

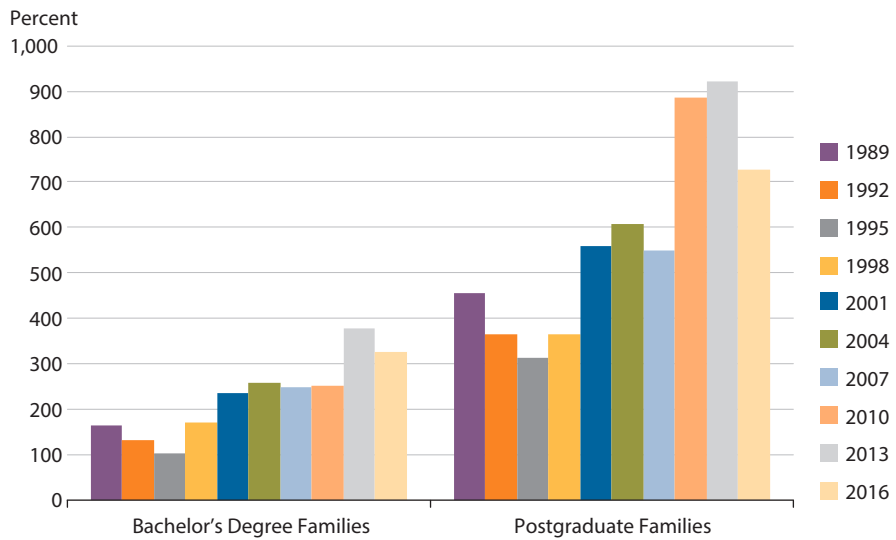
**Median Family Net Worth**



SOURCE: SCF and authors' calculations.

**Figure 6**

**Net-Worth Premiums of the Median Bachelor's Degree Family and the Median Postgraduate Family Over the Median Nongraduate Family**



SOURCE: SCF and authors' calculations.

## 2 COLLEGE INCOME AND WEALTH PREMIUMS AMONG DEMOGRAPHICALLY MATCHED FAMILIES

Large and growing income and wealth premiums associated with college degrees measured in aggregate data mask a diverse range of experiences among bachelor's degree and postgraduate families when compared with nongraduate families of the same race and ethnicity who were born in the same decade. It turns out that very favorable income and wealth outcomes experienced by mostly White college grads born many decades ago cause aggregate data to overstate the income and wealth advantages experienced by more-recent college grads.

To quantify the changing economic and financial benefits of postsecondary degrees, we estimate the income and wealth premiums earned by bachelor's degree families and, separately, postgraduate families compared with otherwise demographically similar nongraduate families. The advanced degrees that qualify a family as postgraduate are quite diverse; see Table A1 for a list of those degrees and a description of all variables used in this article.

We focus on college graduates born in one of six decade-long cohorts starting in the 1930s, concluding with those born during the 1980s.<sup>7</sup> In previous research, we found evidence of structural, systemic, or other unobservable barriers to income generation and wealth accumulation by non-White Americans, perhaps due to historical discrimination and exclusion in education, housing, employment, and wealth-building programs.<sup>8</sup> Therefore, we estimate cohort-specific college and postgraduate income and wealth premiums separately for each of the four racial and ethnic groups available in the public release of the SCF.<sup>9</sup> Our estimates of the pure life cycle components of both income generation and wealth accumulation differ substantially across racial and ethnic groups, reinforcing the argument that separate regressions by race and ethnicity are more meaningful than a single, pooled regression.<sup>10</sup>

**Income.** To measure income for the SCF, the interviewers requested information on the family's cash income, before taxes, for the full calendar year preceding the survey.<sup>11</sup> The components of income in the SCF are wages; self-employment and business income; taxable and tax-exempt interest; dividends; realized capital gains; food stamps and other related support programs provided by government; pensions and withdrawals from retirement accounts; Social Security; alimony and other support payments; and miscellaneous sources of income for all members of the primary economic unit in the household. All income figures are adjusted for inflation to be comparable with values recorded in 2016.

We adjust for household size as follows:

$$(1) \quad Y_i = \frac{y_i}{\sqrt{H_i}},$$

where  $y_i$  is the income of household  $i$  and  $H_i$  is the number of people in that household, excluding individuals that do not usually live there and who are financially independent. The square-root adjustment we use is one of the "equivalence scales" recommended by the Organisation for Economic Co-operation and Development to reflect important economies of scale in household consumption.<sup>12</sup> This also adjusts for households with multiple income earners. For example, a two-earner household with exactly two members earning  $\$2Y$  is considered



1.414 times as large as a single-person one-earner household earning \$ $Y$ . Due to likely economies of scale in consumption, the two-earner household effectively has higher disposable income but not twice as much.

To assess secular trends in the returns to higher education, we pool responses for all 10 triennial SCF survey years, the first of which was conducted in 1989 and the most recent in 2016. This yields a sample of 47,776 households. Our full specification is a log-quadratic ordinary least-squares regression of the form

$$(2) \ln(Y_i) = \beta_0 + \beta_1 A_i + \beta_2 A_i^2 + \beta_3 A_i^3 + \beta_4 G_i + \beta_5 P_i + \beta_6 C_{i,1} + \dots + \beta_{6+k-1} C_{i,k-1} + \beta_{6+k} C_{i,1} * G_i + \dots + \beta_{6+2k-1} C_{i,k-1} * G_i + \beta_{6+2k} C_{i,1} * P_i + \dots + \beta_{6+3k-1} C_{i,k-1} * P_i + \varepsilon.$$

We apply the natural-log function to size-adjusted income.  $A_i$  is the age of the household respondent, and  $A_i^2 A_i^3$  are the squared and cubic terms capturing the effects of the life cycle, respectively.<sup>13</sup>  $G_i$  and  $P_i$  are binary variables equal to 1 if the respondent earned a terminal four-year college degree or continued on and achieved a postgraduate degree, respectively. Therefore,  $\beta_4$  and  $\beta_5$  represent the income premium attributed to a terminal four-year college degree and postgraduate degree, respectively. The effect on expected earnings associated with the respondent's birth cohort (defined by decades) is captured by  $k$  binary variables denoted as  $C_{i,1:k}$ , with  $k - 1$  binaries included in the specification to both avoid perfect multicollinearity and allow control of the reference group. Birth cohorts and education binaries are interacted to capture changes in the college premium over time. For ease of interpretation, we opt to vary the omitted birth cohort and focus on differences in  $\beta_4$  and  $\beta_5$  in order to compare changes in the college premium over time.

For example, when omitting  $C_i$  for the 1980s cohort,  $\beta_4$  and  $\beta_5$  are the respective earnings premiums associated with bachelor's degree families and postgraduate families with a head born in the 1980s relative to nongraduate families with a head also born in the 1980s. Omitting  $C_i$  for the 1950s cohort would change the reference group to the average family with a non-college head born in the 1950s, and so on.

Estimation was conducted using R statistical software and relied upon the “survey” and “mitools” packages.<sup>14</sup> Source code is available upon request. Nonresponse-adjusted sampling weights were used in the analysis to adjust for the fact that the SCF sample is not an equal-probability design.<sup>15</sup> Given the oversample of wealthy households and the use of both wealth and income as dependent variables, we believe that using weights in the regression analyses is appropriate.<sup>16</sup> Standard errors are bootstrapped with 999 replicates in accordance with the sample design and are adjusted for imputation uncertainty.<sup>17</sup>

There is substantial heterogeneity in both income and wealth across racial and ethnic groups, especially among families with a head with a college degree.<sup>18</sup> Rather than relying on binary variables to adjust for large and persistent racial and ethnic wealth gaps, we partitioned the sample and estimated regressions separately for each of the four racial and ethnic groups.

Regression results for White and African-American or Black (henceforth Black) families are shown in Tables 2 and 3, respectively. Results for Hispanic and other families are in Tables A2 and A3, respectively. The life cycles of both income and wealth are empirically

**Table 2**

**Income Regressions: White Families**

Dependent variable: Income  
 Racial/ethnic group: White  
 Pseudo R<sup>2</sup>: 0.16  
 N: 37,044

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)								
	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value				
Intercept	6.75	0.15	45.67	0.00	6.89	0.16	44.39	0.00	6.89	0.16	43.43	0.00	6.93	0.16	43.39	0.00	6.94	0.16	42.28	0.00	7.01	0.15	46.22	0.00
<b>Life cycle</b>																								
Age	0.17	0.01	17.79	0.00	0.17	0.01	17.79	0.00	0.17	0.01	17.79	0.00	0.17	0.01	17.79	0.00	0.17	0.01	17.79	0.00	0.17	0.01	17.79	0.00
Age <sup>2</sup>	0.00	0.00	-14.36	0.00	0.00	0.00	-14.36	0.00	0.00	0.00	-14.36	0.00	0.00	0.00	-14.36	0.00	0.00	0.00	-14.36	0.00	0.00	0.00	-14.36	0.00
Age <sup>3</sup>	0.00	0.00	11.78	0.00	0.00	0.00	11.78	0.00	0.00	0.00	11.78	0.00	0.00	0.00	11.78	0.00	0.00	0.00	11.78	0.00	0.00	0.00	11.78	0.00
<b>Income premium</b>																								
Terminal four-year graduate (G)	0.75	0.06	13.33	0.00	0.66	0.03	24.25	0.00	0.58	0.03	20.98	0.00	0.61	0.03	23.29	0.00	0.66	0.04	17.97	0.00	0.48	0.04	12.02	0.00
Postgraduate (P)	1.12	0.04	27.89	0.00	0.98	0.03	34.50	0.00	0.98	0.03	33.40	0.00	0.85	0.04	23.64	0.00	0.67	0.06	10.37	0.00	0.59	0.05	11.33	0.00
<b>Birth cohorts</b>																								
Born before 1930 or after 1989	-0.11	0.03	-4.07	0.00	-0.26	0.03	-9.07	0.00	-0.25	0.03	-8.85	0.00	-0.29	0.03	-8.76	0.00	-0.30	0.04	-7.61	0.00	-0.37	0.04	-8.86	0.00
Born in 1930s	(Omitted)				-0.14	0.03	-5.05	0.00	-0.14	0.03	-4.68	0.00	-0.18	0.04	-5.19	0.00	-0.19	0.04	-4.46	0.00	-0.26	0.04	-5.93	0.00
Born in 1940s	0.14	0.03	5.05	0.00	(Omitted)				0.00	0.02	0.01	0.99	-0.04	0.02	-1.84	0.07	-0.05	0.03	-1.49	0.14	-0.12	0.04	-3.28	0.00
Born in 1950s	0.14	0.03	4.68	0.00	0.00	0.02	-0.01	0.99	(Omitted)				-0.04	0.02	-1.93	0.05	-0.05	0.03	-1.67	0.09	-0.12	0.04	-3.31	0.00
Born in 1960s	0.18	0.04	5.19	0.00	0.04	0.02	1.84	0.07	0.04	0.02	1.93	0.05	0.01	0.03	(Omitted)		-0.01	0.03	-0.25	0.81	-0.08	0.03	-2.47	0.01
Born in 1970s	0.19	0.04	4.46	0.00	0.05	0.03	1.49	0.14	0.05	0.03	1.67	0.09	0.01	0.03	0.25	0.81	0.07	0.04	(Omitted)		-0.07	0.04	-1.83	0.07
Born in 1980s	0.26	0.04	5.93	0.00	0.12	0.04	3.28	0.00	0.12	0.04	3.31	0.00	0.08	0.03	2.47	0.01	0.07	0.04	1.83	0.07	(Omitted)			
<b>Cohort X income premium</b>																								
Born before 1930 or after 1989 * G	-0.15	0.07	-2.30	0.02	-0.05	0.05	-1.16	0.25	0.02	0.05	0.45	0.66	-0.01	0.04	-0.21	0.83	-0.06	0.05	-1.05	0.29	0.12	0.05	2.23	0.03
Born in 1930s * G	(Omitted)				0.10	0.06	1.53	0.13	0.17	0.06	2.72	0.01	0.14	0.06	2.22	0.03	0.09	0.07	1.36	0.17	0.27	0.07	3.83	0.00
Born in 1940s * G	-0.10	0.06	-1.53	0.13	(Omitted)				0.07	0.04	1.95	0.05	0.04	0.03	1.28	0.20	0.00	0.05	-0.03	0.97	0.17	0.05	3.66	0.00
Born in 1950s * G	-0.17	0.06	-2.72	0.01	-0.07	0.04	-1.95	0.05	-0.03	0.04	-0.82	0.41	-0.03	0.04	-0.82	0.41	-0.08	0.05	-1.64	0.10	0.10	0.05	2.05	0.04
Born in 1960s * G	-0.14	0.06	-2.22	0.03	-0.04	0.03	-1.28	0.20	0.03	0.04	0.82	0.41	(Omitted)				-0.05	0.04	-1.05	0.30	0.13	0.05	2.85	0.00
Born in 1970s * G	-0.09	0.07	-1.36	0.17	0.00	0.05	0.03	0.97	0.08	0.05	1.64	0.10	0.05	0.04	1.05	0.30	(Omitted)				0.18	0.06	3.12	0.00
Born in 1980s * G	-0.27	0.07	-3.83	0.00	-0.17	0.05	-3.66	0.00	-0.10	0.05	-2.05	0.04	-0.13	0.05	-2.85	0.00	-0.18	0.06	-3.12	0.00	(Omitted)			
Born before 1930 or after 1989 * P	-0.10	0.05	-1.89	0.06	0.04	0.05	0.75	0.45	0.04	0.05	0.88	0.38	0.17	0.05	3.39	0.00	0.35	0.08	4.57	0.00	0.42	0.06	6.76	0.00
Born in 1930s * P	(Omitted)				0.14	0.05	2.89	0.00	0.15	0.05	2.96	0.00	0.28	0.05	5.43	0.00	0.46	0.08	5.86	0.00	0.53	0.07	8.00	0.00
Born in 1940s * P	-0.14	0.05	-2.89	0.00	(Omitted)				0.01	0.04	0.19	0.85	0.14	0.05	2.97	0.00	0.32	0.07	4.28	0.00	0.39	0.06	6.45	0.00
Born in 1950s * P	-0.15	0.05	-2.96	0.00	-0.01	0.04	-0.19	0.85	(Omitted)				0.13	0.05	2.71	0.01	0.31	0.07	4.61	0.00	0.38	0.06	6.33	0.00
Born in 1960s * P	-0.28	0.05	-5.43	0.00	-0.14	0.05	-2.97	0.00	-0.13	0.05	-2.71	0.01	(Omitted)				0.18	0.08	2.36	0.02	0.25	0.06	4.12	0.00
Born in 1970s * P	-0.46	0.08	-5.86	0.00	-0.32	0.07	-4.28	0.00	-0.31	0.07	-4.61	0.00	-0.18	0.08	-2.36	0.02	(Omitted)				0.07	0.08	0.93	0.35
Born in 1980s * P	-0.53	0.07	-8.00	0.00	-0.39	0.06	-6.45	0.00	-0.38	0.06	-6.33	0.00	-0.25	0.06	-4.12	0.00	-0.07	0.08	-0.93	0.35	(Omitted)			

NOTE: SE, standard error. Standard errors are bootstrapped with 999 replicates in accordance with the sample design and are adjusted for imputation uncertainty. Nonresponse-adjusted sampling weights were also used. SOURCE: SCF and authors' calculations.

**Table 3**

**Income Regressions: Black Families**

Dependent variable: Income  
 Racial/ethnic group: Black  
 Pseudo R<sup>2</sup>: 0.11  
 N: 5,186

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)								
	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value				
Intercept	7.23	0.34	20.97	0.00	7.47	0.35	21.36	0.00	7.50	0.35	21.27	0.00	7.59	0.37	20.63	0.00	7.74	0.35	22.18	0.00	7.55	0.35	21.63	0.00
<b>Life cycle</b>																								
Age	0.10	0.02	4.78	0.00	0.10	0.02	4.78	0.00	0.10	0.02	4.78	0.00	0.10	0.02	4.78	0.00	0.10	0.02	4.78	0.00	0.10	0.02	4.78	0.00
Age <sup>2</sup>	0.00	0.00	-3.43	0.00	0.00	0.00	-3.43	0.00	0.00	0.00	-3.43	0.00	0.00	0.00	-3.43	0.00	0.00	0.00	-3.43	0.00	0.00	0.00	-3.43	0.00
Age <sup>3</sup>	0.00	0.00	2.48	0.01	0.00	0.00	2.48	0.01	0.00	0.00	2.48	0.01	0.00	0.00	2.48	0.01	0.00	0.00	2.48	0.01	0.00	0.00	2.48	0.01
<b>Income premium</b>																								
Terminal four-year graduate (G)	1.23	0.11	10.99	0.00	0.69	0.12	5.58	0.00	0.76	0.07	10.17	0.00	0.73	0.07	10.50	0.00	0.74	0.07	11.11	0.00	0.84	0.12	7.19	0.00
Postgraduate (P)	1.38	0.17	7.92	0.00	1.00	0.19	5.32	0.00	1.04	0.09	11.61	0.00	0.75	0.14	5.41	0.00	0.93	0.08	11.86	0.00	0.71	0.34	2.06	0.04
<b>Birth cohorts</b>																								
Born before 1930 or after 1989	-0.11	0.07	-1.60	0.11	-0.35	0.08	-4.15	0.00	-0.38	0.08	-4.94	0.00	-0.47	0.09	-5.27	0.00	-0.62	0.08	-7.28	0.00	-0.43	0.09	-4.63	0.00
Born in 1930s	(Omitted)				-0.25	0.07	-3.48	0.00	-0.28	0.08	-3.58	0.00	-0.36	0.09	-4.16	0.00	-0.51	0.09	-5.76	0.00	-0.32	0.10	-3.38	0.00
Born in 1940s	0.25	0.07	3.48	0.00	(Omitted)				-0.03	0.07	-0.45	0.65	-0.12	0.07	-1.72	0.09	-0.26	0.08	-3.19	0.00	-0.08	0.09	-0.89	0.37
Born in 1950s	0.28	0.08	3.58	0.00	0.03	0.07	0.45	0.65	(Omitted)				-0.08	0.05	-1.67	0.09	-0.23	0.06	-4.14	0.00	-0.04	0.07	-0.64	0.52
Born in 1960s	0.36	0.09	4.16	0.00	0.12	0.07	1.72	0.09	0.08	0.05	1.67	0.09	(Omitted)				-0.15	0.05	-2.72	0.01	0.04	0.08	0.53	0.60
Born in 1970s	0.51	0.09	5.76	0.00	0.26	0.08	3.19	0.00	0.23	0.06	4.14	0.00	0.15	0.05	2.72	0.01	(Omitted)				0.19	0.06	3.04	0.00
Born in 1980s	0.32	0.10	3.38	0.00	0.08	0.09	0.89	0.37	0.04	0.07	0.64	0.52	-0.04	0.08	-0.53	0.60	-0.19	0.06	-3.04	0.00	(Omitted)			
<b>Cohort X income premium</b>																								
Born before 1930 or after 1989 * G	-0.58	0.22	-2.64	0.01	-0.04	0.24	-0.17	0.86	-0.10	0.22	-0.47	0.64	-0.08	0.19	-0.40	0.69	-0.09	0.19	-0.44	0.66	-0.19	0.23	-0.80	0.42
Born in 1930s * G	(Omitted)				0.54	0.16	3.40	0.00	0.47	0.13	3.65	0.00	0.50	0.13	3.74	0.00	0.49	0.12	4.04	0.00	0.39	0.17	2.27	0.02
Born in 1940s * G	-0.54	0.16	-3.40	0.00	(Omitted)				-0.06	0.14	-0.45	0.65	-0.03	0.14	-0.25	0.80	-0.04	0.14	-0.31	0.76	-0.15	0.17	-0.84	0.40
Born in 1950s * G	-0.47	0.13	-3.65	0.00	0.06	0.14	0.45	0.65	(Omitted)				0.03	0.10	0.28	0.78	0.02	0.10	0.19	0.85	-0.08	0.14	-0.60	0.55
Born in 1960s * G	-0.50	0.13	-3.74	0.00	0.03	0.14	0.25	0.80	-0.03	0.10	-0.28	0.78	(Omitted)				-0.01	0.10	-0.10	0.92	-0.11	0.14	-0.78	0.44
Born in 1970s * G	-0.49	0.12	-4.04	0.00	0.04	0.14	0.31	0.76	-0.02	0.10	-0.19	0.85	0.01	0.10	0.10	0.92	0.10	0.14	0.75	0.45	-0.10	0.14	-0.75	0.45
Born in 1980s * G	-0.39	0.17	-2.27	0.02	0.15	0.17	0.84	0.40	0.08	0.14	0.60	0.55	0.11	0.14	0.78	0.44	0.10	0.14	0.75	0.45	(Omitted)			
Born before 1930 or after 1989 * P	-0.59	0.23	-2.53	0.01	-0.21	0.24	-0.89	0.37	-0.25	0.15	-1.73	0.08	0.03	0.20	0.17	0.86	-0.14	0.16	-0.91	0.36	0.08	0.37	0.22	0.83
Born in 1930s * P	(Omitted)				0.38	0.27	1.38	0.17	0.34	0.20	1.69	0.09	0.63	0.23	2.71	0.01	0.45	0.19	2.39	0.02	0.67	0.40	1.68	0.09
Born in 1940s * P	-0.38	0.27	-1.38	0.17	(Omitted)				-0.04	0.19	-0.22	0.83	0.25	0.24	1.01	0.31	0.07	0.20	0.35	0.73	0.29	0.39	0.76	0.45
Born in 1950s * P	-0.34	0.20	-1.69	0.09	0.04	0.19	0.22	0.83	(Omitted)				0.29	0.17	1.67	0.09	0.11	0.11	1.05	0.29	0.33	0.32	1.04	0.30
Born in 1960s * P	-0.63	0.23	-2.71	0.01	-0.25	0.24	-1.01	0.31	-0.29	0.17	-1.67	0.09	(Omitted)				-0.18	0.17	-1.07	0.28	0.05	0.36	0.12	0.90
Born in 1970s * P	-0.45	0.19	-2.39	0.02	-0.07	0.20	-0.35	0.73	-0.11	0.11	-1.05	0.29	0.18	0.17	1.07	0.28	(Omitted)				0.22	0.34	0.65	0.52
Born in 1980s * P	-0.67	0.40	-1.68	0.09	-0.29	0.39	-0.76	0.45	-0.33	0.32	-1.04	0.30	-0.05	0.36	-0.12	0.90	-0.22	0.34	-0.65	0.52	(Omitted)			

NOTE: SE, standard error. See Table 2 note.

SOURCE: SCF and authors' calculations.

quite different across racial and ethnic groups, as shown by widely varying parameter estimates for the unstandardized age coefficients within our regressions. The relatively small sample sizes for Hispanic and for other non-White college-graduate families greatly diminish the statistical precision of those estimates, as reflected by considerably wider confidence intervals for  $\beta_4$  and  $\beta_5$ . Nonetheless, results for these groups do not alter any of our main conclusions.

**Trends in the Expected Income Premiums for Bachelor’s Degree and Postgraduate Families.** We found that the college income premium over otherwise similar nongraduate families—from the same birth decade and race or ethnicity—declined somewhat among White families, on balance, between the 1930s and the 1980s birth cohorts but remained positive (Figure 7). Among Black families, there was no significant change between the 1940s and the 1980s, with all income premiums significantly above zero (Figure 8). The figures show point estimates and corresponding 95 percent confidence intervals.<sup>19</sup>

The income premium for postgraduate families over nongraduate families was typically higher at the mean relative to that for bachelor’s degree families over nongraduate families (Figures 9 and 10 for Whites and Blacks, respectively, and Figures A3 and A4 for Hispanics and other non-White families, respectively). The income premium for postgraduate White families followed a more pronounced downward trajectory than that for White bachelor’s degree families but remained positive for all cohorts. Among Black postgraduate families, the income premium ranged more widely and was large for all cohorts.<sup>20</sup> In sum, the postgraduate families of all races and ethnicities from all six birth decades that we consider enjoy a clear income advantage over families without at least a bachelor’s degree.

**Household Net Worth.** Household net worth, also adjusted for household size, is our preferred measure of wealth. The SCF is considered the gold standard of balance sheet information precisely because of its detailed accounting of household assets and liabilities. Family net worth is the difference between a family’s assets and its debts at a point in time. Total assets include both financial assets, such as bank accounts, mutual funds, and securities, and tangible assets, including real estate, vehicles, and durable goods. Total debt includes home-secured borrowing (mortgages), other secured borrowing (such as vehicle loans), and unsecured debts (such as credit cards and student loans). Debt incurred in association with a privately owned business or to finance investment in real estate is subtracted from the asset’s value, rather than being included in the family’s debt. All wealth figures also are adjusted for inflation.

We adjust net worth for household size as for income:

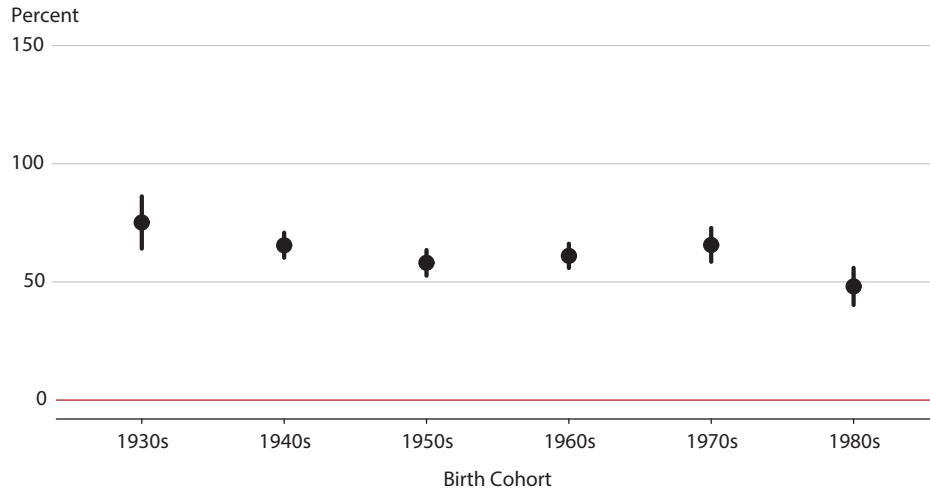
$$(3) \quad W_i = \frac{w_i}{\sqrt{H_i}}.$$

Our wealth specification has the same structural form (explanatory variables and their interactions) as that used to estimate the income premium. However, the transformation used for the dependent variable ( $W$ ) is the inverse hyperbolic sine (IHS) transformation rather than the natural log.<sup>21</sup> The transformed dependent variable is given by

$$(4) \quad \sinh^{-1}(\theta W_i) = \ln \left[ \theta W_i + (\theta^2 W_i^2 + 1)^{\frac{1}{2}} \right] / \theta,$$

**Figure 7**

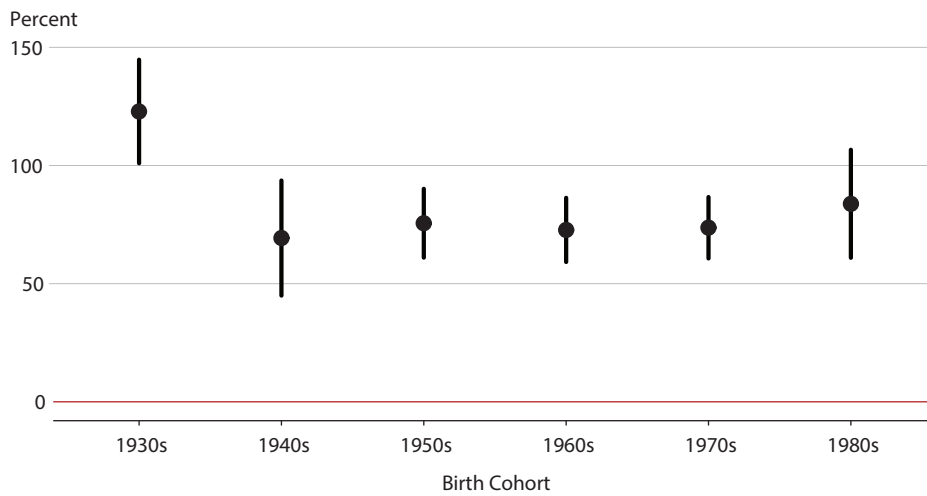
**Expected Income Premium, White Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 8**

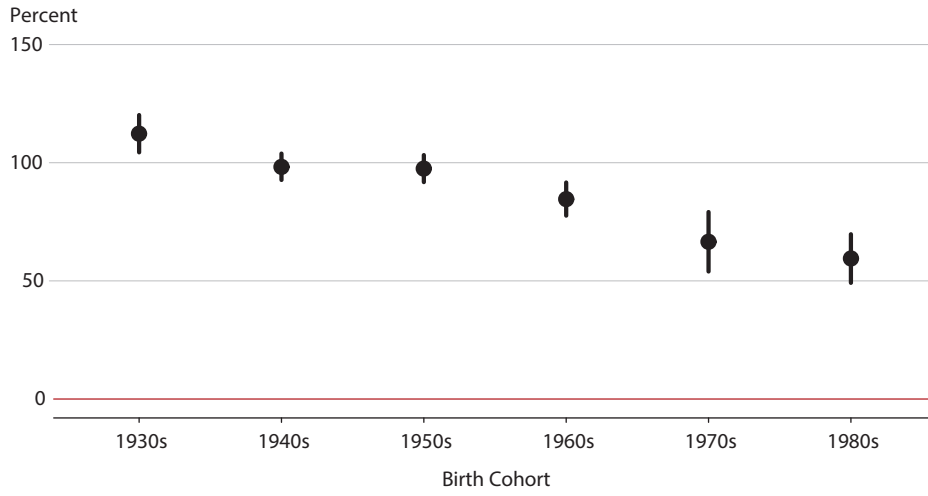
**Expected Income Premium, Black Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 9**

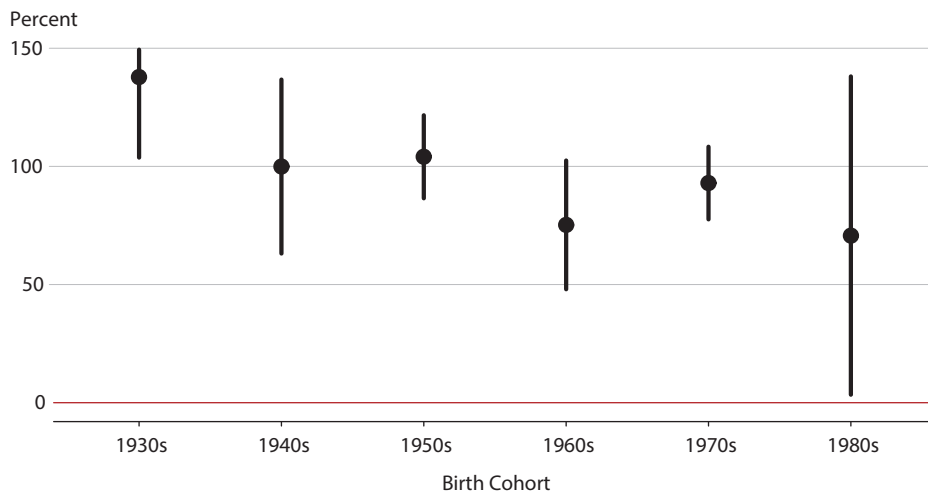
**Expected Income Premium, White Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 10**

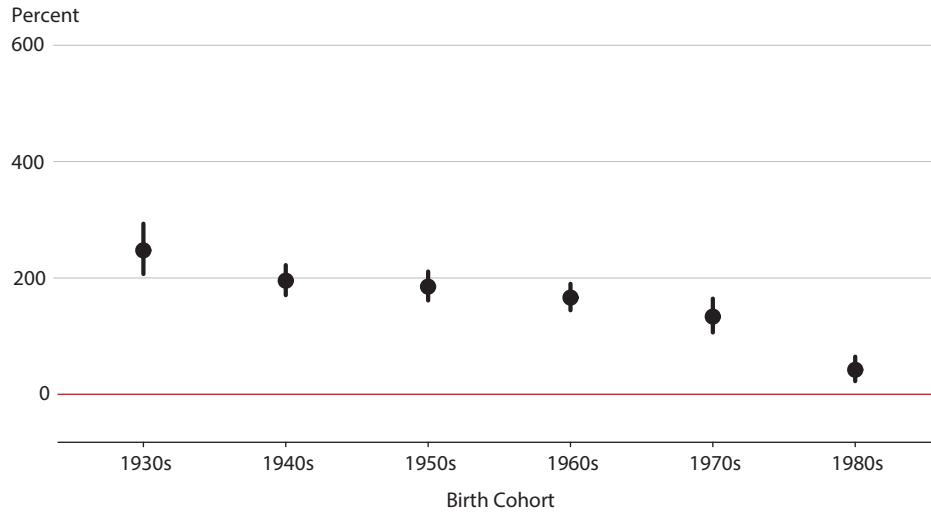
**Expected Income Premium, Black Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 11**

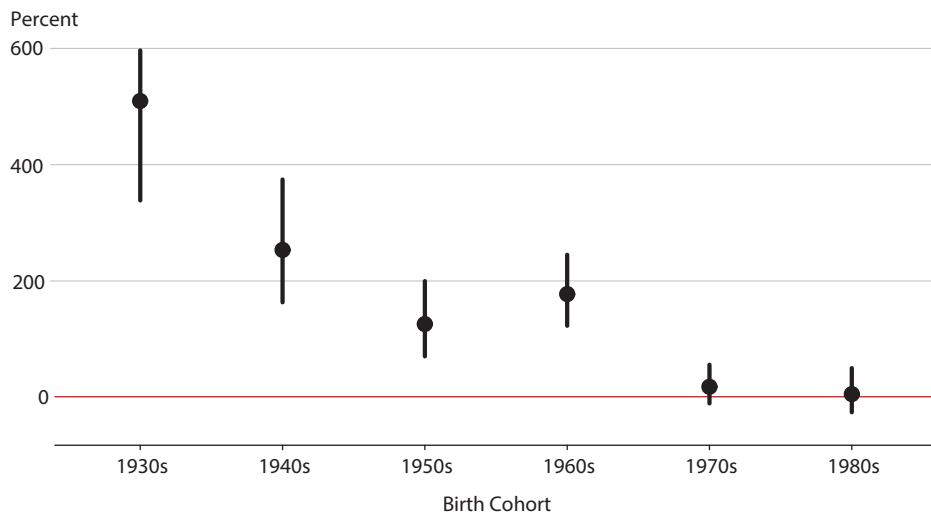
**Expected Wealth Premium, White Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 12**

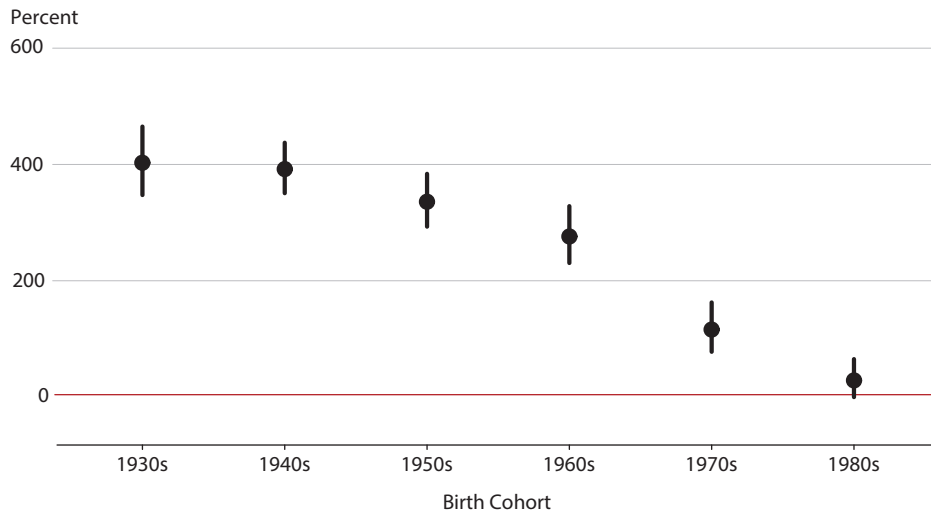
**Expected Wealth Premium, Black Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 13**

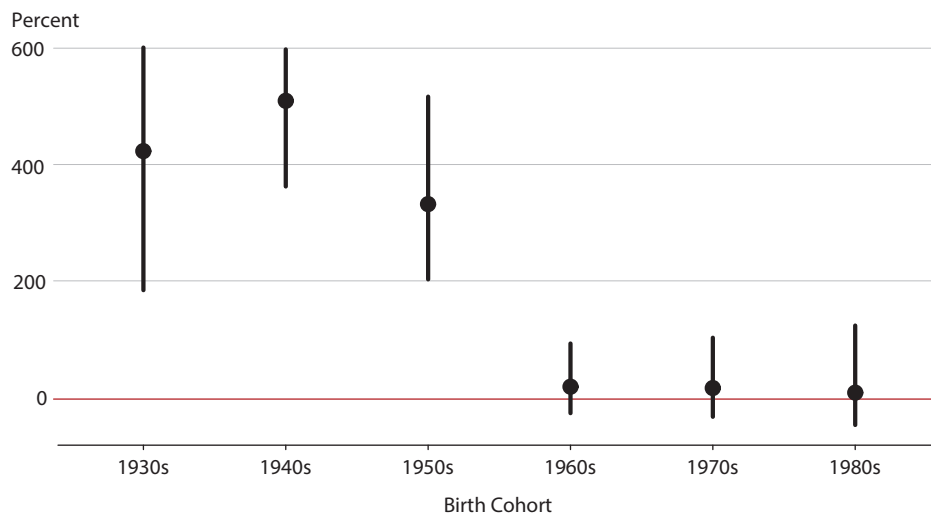
**Expected Wealth Premium, White Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure 14**

**Expected Wealth Premium, Black Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.



**Table 4**

**Wealth Regressions: White Families**

Dependent variable: Net worth  
 Racial/ethnic group: White  
 Pseudo R<sup>2</sup>: 0.50  
 N: 37,044

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)				
	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value
Intercept	-21,044	2,075	-10.14	0.00	-9.60	0.00	-20,758	2,183	-9.51	0.00	-21,252	2,123	-10.01	0.00	-10.54	0.00	-22,629	1,932	-11.71	0.00
<b>Life cycle</b>																				
Age	1,412	127	11.08	0.00	11.08	0.00	1,412	127	11.08	0.00	1,412	127	11.08	0.00	11.08	0.00	1,412	127	11.08	0.00
Age <sup>2</sup>	-9	2	-3.90	0.00	-3.90	0.00	-9	2	-3.90	0.00	-9	2	-3.90	0.00	-3.90	0.00	-9	2	-3.90	0.00
Age <sup>3</sup>	0	0	0.23	0.82	0.23	0.82	0	0	0.23	0.82	0	0	0.23	0.82	0.23	0.82	0	0	0.23	0.82
<b>Wealth premium</b>																				
Terminal four-year graduate (G)	12,451	633	2.47	19.66	0.00	10,823	446	1.95	24.27	0.00	10,476	444	1.85	23.59	0.00	8,483	633	1.34	13.39	0.00
Postgraduate (P)	16,151	596	4.03	27.10	0.00	15,935	449	3.92	35.46	0.00	14,727	530	3.36	27.77	0.00	13,251	661	2.76	20.04	0.00
<b>Birth cohorts</b>																				
Born before 1930 or after 1989	-1,354	380	-0.13	-3.56	0.00	-1,907	418	-0.17	-4.56	0.00	-1,640	458	-0.15	-3.58	0.00	-1,146	478	-0.11	-2.40	0.02
Born in 1930s	(Omitted)					-553	368	-0.05	-1.50	0.13	-285	410	-0.03	-0.70	0.49	208	459	0.02	0.45	0.65
Born in 1940s	553	368	0.06	1.50	0.13	(Omitted)					268	323	0.03	0.83	0.41	761	376	0.08	2.03	0.04
Born in 1950s	285	410	0.03	0.70	0.49	-268	323	-0.03	-0.83	0.41	(Omitted)					494	309	0.05	1.60	0.11
Born in 1960s	-208	459	-0.02	-0.45	0.65	-761	376	-0.07	-2.03	0.04	-494	309	-0.05	-1.60	0.11	(Omitted)				
Born in 1970s	-918	484	-0.09	-1.90	0.06	-1,471	439	-0.14	-3.35	0.00	-1,204	382	-0.11	-3.15	0.00	-710	339	-0.07	-2.09	0.04
Born in 1980s	-1,586	554	-0.15	-2.86	0.00	-2,139	524	-0.19	-4.08	0.00	-1,871	496	-0.17	-3.77	0.00	-1,378	411	-0.13	-3.35	0.00
<b>Cohort X wealth premium</b>																				
Born before 1930 or after 1989 * G	-2,460	821	-0.22	-2.99	0.00	-831	684	-0.08	-1.22	0.22	-485	725	-0.05	-0.67	0.50	200	677	0.02	0.30	0.77
Born in 1930s * G	(Omitted)					1,629	755	0.18	2.16	0.03	1,975	718	0.22	2.75	0.01	2,660	761	0.30	3.50	0.00
Born in 1940s * G	-1,629	755	-0.15	-2.16	0.03	(Omitted)					346	627	0.04	0.55	0.58	1,031	659	0.11	1.57	0.12
Born in 1950s * G	-1,975	718	-0.18	-2.75	0.01	-346	627	-0.03	-0.55	0.58	(Omitted)					685	607	0.07	1.13	0.26
Born in 1960s * G	-2,660	761	-0.23	-3.50	0.00	-1,031	659	-0.10	-1.57	0.12	-685	607	-0.07	-1.13	0.26	(Omitted)				
Born in 1970s * G	-3,968	883	-0.33	-4.49	0.00	-2,339	766	-0.21	-3.06	0.00	-1,993	739	-0.18	-2.70	0.01	-1,308	736	-0.12	-1.78	0.08
Born in 1980s * G	-8,940	1,030	-0.59	-8.68	0.00	-7,311	852	-0.52	-8.59	0.00	-6,965	897	-0.50	-7.77	0.00	-6,280	795	-0.47	-7.90	0.00
Born before 1930 or after 1989 * P	-1,369	823	-0.13	-1.66	0.10	-1,153	738	-0.11	-1.56	0.12	55	803	0.01	0.07	0.95	1,531	841	0.17	1.82	0.07
Born in 1930s * P	(Omitted)					216	696	0.02	0.31	0.76	1,424	797	0.15	1.79	0.07	2,900	902	0.34	3.22	0.00
Born in 1940s * P	-216	696	-0.02	-0.31	0.76	(Omitted)					1,208	722	0.13	1.67	0.09	2,684	769	0.31	3.49	0.00
Born in 1950s * P	-1,424	797	-0.13	-1.79	0.07	-1,208	722	-0.11	-1.67	0.09	(Omitted)					1,476	789	0.16	1.87	0.06
Born in 1960s * P	-2,900	902	-0.25	-3.22	0.00	-2,684	769	-0.24	-3.49	0.00	-1,476	789	-0.14	-1.87	0.06	(Omitted)				
Born in 1970s * P	-8,444	1,226	-0.57	-6.89	0.00	-8,228	1,125	-0.56	-7.32	0.00	-7,020	1,142	-0.50	-6.14	0.00	-5,544	1,196	-0.43	-4.63	0.00
Born in 1980s * P	-13,645	1,398	-0.74	-9.76	0.00	-13,429	1,369	-0.74	-9.81	0.00	-12,221	1,441	-0.71	-8.48	0.00	-10,745	1,329	-0.66	-8.09	0.00

NOTE: SE, standard error. Standard errors are bootstrapped with 999 replicates in accordance with the sample design and are adjusted for imputation uncertainty. Nonresponse-adjusted sampling weights were also used. Household-size adjusted net worth was transformed with the inverse hyperbolic sine function, with a scaling factor of 0.0001. The Halvorsen-Palmquist transformation provides a similar interpretation of the coefficients on binary variables as that of a log-linear model. SOURCE: SCF and authors' calculations.

**Table 5**

**Wealth Regressions: Black Families**

Dependent variable: Net worth  
Racial/ethnic group: Black  
Pseudo R<sup>2</sup>: 0.19  
N: 5,186

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)						
	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value		
Intercept	1,819	3,049	0.60	0.55	0.32	1,495	3,399	0.44	0.66	0.66	1,294	3,335	0.39	0.70	0.70	1,793	3,210	0.56	0.58	0.58	0.77	
Life cycle																						
Age	-74	222	-0.33	0.74	-0.33	-74	222	-0.33	0.74	-0.33	-74	222	-0.33	0.74	-0.33	-74	222	-0.33	0.74	-0.33	0.74	
Age <sup>2</sup>	10	5	2.22	0.03	2.22	10	5	2.22	0.03	2.22	10	5	2.22	0.03	2.22	10	5	2.22	0.03	2.22	0.03	
Age <sup>3</sup>	0	0	-2.69	0.01	-2.69	0	0	-2.69	0.01	-2.69	0	0	-2.69	0.01	-2.69	0	0	-2.69	0.01	-2.69	0.01	
Wealth premium																						
Terminal four-year graduate (G)	18,075	1,680	5.09	10.76	0.00	12,626	1,503	2.53	8.40	0.00	10,201	1,115	1.77	9.15	0.00	1,662	1,420	0.18	1.17	0.24	0.24	0.24
Postgraduate (P)	16,542	3,115	4.23	5.31	0.00	18,073	1,410	5.09	12.82	0.00	14,631	1,817	3.32	8.05	0.00	1,468	2,844	0.16	0.52	0.61	0.61	0.61
Birth cohorts																						
Born before 1930 or after 1989	-2,312	900	-0.21	-2.57	0.01	-3,626	815	-0.30	-4.45	0.00	-1,987	859	-0.18	-2.31	0.02	-2,286	878	-0.20	-2.60	0.01	0.01	0.01
Born in 1930s	(Omitted)					-1,314	757	-0.12	-1.74	0.08	325	867	0.03	0.37	0.71	26	864	0.00	0.03	0.98	0.98	0.98
Born in 1940s	1,314	757	0.14	1.74	0.08	(Omitted)					1,639	632	0.18	2.59	0.01	525	844	0.05	0.62	0.53	0.53	0.53
Born in 1950s	-325	867	-0.03	-0.37	0.71	-1,639	632	-0.15	-2.59	0.01	(Omitted)					1,840	653	0.20	2.82	0.00	0.00	0.00
Born in 1960s	-525	844	-0.05	-0.62	0.53	-1,840	653	-0.17	-2.82	0.00	-201	568	0.02	0.35	0.72	-299	715	-0.03	-0.42	0.68	0.68	0.68
Born in 1970s	-26	864	0.00	-0.03	0.98	-1,340	755	-0.13	-1.77	0.08	299	715	0.03	0.42	0.68	-500	612	-0.05	-0.82	0.41	0.41	0.41
Born in 1980s	-2,747	915	-0.24	-3.00	0.00	-4,061	708	-0.33	-5.74	0.00	-2,422	673	-0.22	-3.60	0.00	-2,721	624	-0.24	-4.36	0.00	0.00	0.00
Cohort X wealth premium																						
Born before 1930 or after 1989 * G	-16,824	4,133	-0.81	-4.07	0.00	-11,375	4,062	-0.68	-2.80	0.01	-6,901	3,924	-0.50	-1.76	0.08	-412	3,934	-0.04	-0.10	0.92	0.92	0.92
Born in 1930s * G	(Omitted)					5,449	2,260	0.72	2.41	0.02	9,923	2,246	1.70	4.42	0.00	16,412	2,180	4.16	7.53	0.00	0.00	0.00
Born in 1940s * G	-5,449	2,260	-0.42	-2.41	0.02	(Omitted)					4,474	2,289	0.56	1.95	0.05	2,825	1,858	0.27	1.31	0.19	0.19	0.19
Born in 1950s * G	-9,923	2,246	-0.63	-4.42	0.00	-4,474	2,289	-0.36	-1.95	0.05	(Omitted)					6,489	2,045	0.91	3.17	0.00	0.00	0.00
Born in 1960s * G	-7,874	2,041	-0.54	-3.86	0.00	-2,425	1,858	-0.22	-1.31	0.19	2,049	1,763	0.23	1.16	0.25	8,539	1,738	1.35	4.91	0.00	0.00	0.00
Born in 1970s * G	-16,412	2,180	-0.81	-7.53	0.00	-10,964	2,204	-0.67	-4.98	0.00	-6,489	2,045	-0.48	-3.17	0.00	(Omitted)						
Born in 1980s * G	-17,535	2,575	-0.83	-6.81	0.00	-12,086	2,431	-0.70	-4.97	0.00	-7,611	2,096	-0.53	-3.63	0.00	-1,122	2,405	-0.11	-0.47	0.64	0.64	
Born before 1930 or after 1989 * P	-9,777	6,462	-0.62	-1.51	0.13	-11,307	6,220	-0.68	-1.82	0.07	-7,865	6,398	-0.54	-1.23	0.22	5,102	6,451	0.67	0.79	0.43	0.43	0.43
Born in 1930s * P	(Omitted)					-1,531	3,250	-0.14	-0.47	0.64	1,912	3,730	0.21	0.51	0.61	14,879	4,227	3.43	3.52	0.00	0.00	0.00
Born in 1940s * P	1,531	3,250	0.17	0.47	0.64	(Omitted)					3,442	2,315	0.41	1.49	0.14	16,409	2,914	4.16	5.63	0.00	0.00	0.00
Born in 1950s * P	-1,912	3,730	-0.17	-0.51	0.61	-3,442	2,315	-0.29	-1.49	0.14	(Omitted)					13,163	3,619	2.73	3.64	0.00	0.00	0.00
Born in 1960s * P	-14,879	4,227	-0.77	-3.52	0.00	-16,409	2,914	-0.81	-5.63	0.00	-12,967	2,987	-0.73	-4.34	0.00	196	3,921	0.02	0.05	0.96	0.96	
Born in 1970s * P	-15,075	4,201	-0.78	-3.59	0.00	-16,605	3,172	-0.81	-5.24	0.00	-13,163	3,619	-0.73	-3.64	0.00	(Omitted)						
Born in 1980s * P	-15,781	5,345	-0.79	-2.95	0.00	-17,311	4,258	-0.82	-4.07	0.00	-13,869	4,153	-0.75	-3.34	0.00	-706	5,349	-0.07	-0.13	0.89	0.89	

NOTE: SE, standard error. See Table 4 note.  
SOURCE: SCF and authors' calculations.

where  $\theta$  is a scaling parameter, which controls how much of the function's domain is approximately linear and how much resembles the natural logarithm. The IHS transformation is quite useful when working with wealth outcomes because it can accommodate negative and zero balances (unlike the natural log transformation). The scaling parameter is estimated using maximum likelihood, and we use 0.0001 as is typical in the literature.<sup>22</sup>

As shown in Halvorsen and Palmquist (1980), unlike in a log-linear model, the expected change in wealth attributed to a terminal four-year degree and postgraduate degree is not simply  $100 \times \beta_4$  and  $100 \times \beta_5$ . The semi-logarithmic nature of the IHS requires a modified form of the Halvorsen-Palmquist transformation to provide a similar percentage-change interpretation. We use the same form as that used in Gale and Pence (2006):  $e^{\beta\theta} - 1$ .

Similar to the regressions of income, we estimate six variations of our wealth specification, switching the omitted birth cohort for each decade. Again, due to considerably different wealth life cycles and historical context, we estimate regressions separately for the four racial and ethnic groups available within the SCF (Tables 4 and 5 for White and Black families, respectively, and Tables A4 and A5 for Hispanic and other families, respectively).

**Trends in the Estimated Wealth Premiums of College Graduates.** In contrast to relatively stable income premiums across successive birth decades, the wealth premium enjoyed by bachelor's degree families over otherwise demographically similar nongraduate families declined progressively between the 1930s and 1980s cohorts. Among White bachelor's degree families, for example, the 1930s cohort owned 247 percent more wealth and the 1940s cohort owned 195 percent more wealth than nongraduate families of the same age, but the 1980s cohort owned only 42 percent more wealth (Figure 11).

Among Black bachelor's degree families, the wealth premium peaked at 509 percent in the 1930s cohort, fell to 177 percent for the 1960s cohort, and was statistically indistinguishable from zero for both the 1970s and the 1980s cohorts (Figure 12). In other words, we cannot reject the null hypothesis that the average Black bachelor's degree family with a head born between 1970 and 1989 had no more wealth than the average Black nongraduate family with a head born in the same decade.

To be clear, these estimates take into account the fact that the older cohorts have had more time to accumulate wealth than the younger cohorts. Our models explicitly adjust for age by including a flexible life cycle component in each specification. Our estimates of wealth premiums are conditional on the amount of wealth accumulation we would expect at any given age.

The results are even starker among postgraduate families. Among White postgraduate families, the 403 percent wealth premium enjoyed by members of the 1930s cohort had shrunk to only 116 percent and 28 percent for the 1970s and 1980s cohorts, respectively (Figure 13). The drop-off for this 1970s cohort is much steeper than that for White bachelor's degree families in the same cohort. For the 1980s cohort, the expected wealth premium for White postgraduate families over nongraduate families is statistically indistinguishable from zero at standard confidence levels. The  $t$ -statistic estimated for  $\beta_5$  falls to 1.95, just below the threshold for rejecting the null hypothesis that  $\beta_5 = 0$ .<sup>23</sup>

Among Black postgraduate families, the expected wealth premium ranged from 509 percent for the 1940s cohort to levels slightly above but statistically indistinguishable from zero

for cohorts born in the 1960s, 1970s, and 1980s (Figure 14). This suggests that, on average, postgraduate Black families with heads born in the 1960s, 1970s, or 1980s have not accumulated more wealth than Black nongraduate families with heads born in the same decades.

In sum, Whites are the only racial or ethnic group born in the 1980s for whom a bachelor's degree provides a family with a reliable wealth advantage over comparable nongraduate families—albeit one that is much smaller than those enjoyed by earlier cohorts of college graduates. Even more surprisingly, the expected wealth premium among postgraduate families with a head born in the 1980s is indistinguishable from zero at standard confidence levels for all races and ethnicities.<sup>24</sup>

### 3 WHY HAS THE COLLEGE INCOME PREMIUM BEEN MORE DURABLE THAN THE WEALTH PREMIUM?

Why has the college wealth premium for college graduates over nongraduates declined in successive cohorts? And why do generational trends in wealth accumulation differ so markedly from those for income? Plausible explanations for a declining college wealth premium across successive birth cohorts—even while the college income premium remains largely intact—must satisfy three criteria:

- The explanation describes factors that affect wealth accumulation differently from how they affect income.
- The explanation is consistent with a decline in the college wealth premium that has been underway for many decades, with a large cumulative effect.
- The explanation is not primarily related to the racial and ethnic mix, the educational attainment, or the average family size of particular cohorts, since our premium estimates explicitly control for these elements.

We offer three categories of explanations that appear plausible in the sense that they satisfy the criteria outlined above. We leave for future research a detailed investigation of these hypotheses.

**First Plausible Explanation: Aggregate Wealth Fluctuations.** A favorable or unfavorable financial climate may play a role in explaining large differences in wealth accumulation across cohorts. A generation that acquires assets when asset prices or valuations are low has an advantage over a subsequent generation that accumulates assets when they are expensive. Gale and Pence (2006) found that differences in the amount of capital gains received by various birth cohorts were substantial in SCF data through 2001.

The working-paper version of this article includes a simulation of wealth accumulation by cohorts born at different times in the presence of large fluctuations in asset valuations over time.<sup>25</sup> That exercise demonstrated that the three oldest cohorts we studied generally have experienced fortuitous asset price fluctuations. This explanation has little to say about the very low wealth premiums we estimate for the 1980s cohort, however, which had little asset accumulation by the end of our sample period.

**Second Plausible Explanation: Financial Liberalization.** Accumulation of financial knowledge takes time, so young college graduates are potentially vulnerable to making financial mistakes.<sup>26</sup> A highly deregulated financial environment is one in which those who are less financially savvy, including young people, have greater access to credit and consequently greater risk associated with managing more consumer debt.

The explosion of consumer debt beginning in the early 1980s has been remarkable. The long-term increase in debt and debt burden has been particularly large for younger cohorts.<sup>27</sup> Additionally, debt ratios generally are higher among college graduates than nongraduates. The leveraging of college-graduate balance sheets over time is entirely consistent with the progressive weakening of their overall financial positions that we identified—even while the college and postgraduate income premiums remained intact.

**Third Plausible Explanation: Rising Cost of College.** A secular increase in the cost of attending college checks all of the boxes as a plausible explanation for our findings—it directly affects wealth, not income; it is a long-running story; and it is unrelated to changes in the demographics of college graduates for which we could control.

While the overall level of consumer prices has increased by a factor of four since 1978, the cost of college tuition and fees has increased by a factor of almost 14—more than triple the overall increase in consumer prices.<sup>28</sup> Moreover, the rate of excess tuition increases—the amount by which college-tuition inflation exceeded overall inflation—increased after 2000. If the secular increase in the cost of attending college is part of the explanation of progressively weaker wealth outcomes across cohorts, then an acceleration of college costs might show up as a marked deterioration in wealth for the affected cohorts. This is, in fact, what we find—the 1980s cohort of college graduates, most of whom attended college after 2000, experienced a very sharp decline in wealth outcomes.

## 4 SUMMARY AND CONCLUSIONS

Using the Federal Reserve’s Survey of Consumer Finances, we showed that large and increasing income and wealth premiums in aggregate data associated with families whose heads have a bachelor’s or higher over families whose heads have no postsecondary degree are misleading. Comparing bachelor’s degree and postgraduate families to nongraduate families of the same race and ethnicity born in the same decade, we confirmed that the income premium generally remains positive for all birth decades between the 1930s and the 1980s. However, the premium may have declined somewhat among the most recent cohort (1980s) of White families.

We found a different pattern for the wealth premium. A high and rising wealth premium enjoyed by the average bachelor’s degree family and the average postgraduate family in aggregate data in fact masks a lower and declining premium across successive birth cohorts. Among families with heads born in the 1980s, the college wealth premium weakens to the point of statistical insignificance with the single exception of White bachelor’s degree families, for which it remains positive but much smaller than that enjoyed by previous cohorts. Results were similar for all races and ethnicities.

Thus, the promise of economic and financial advantages associated with postsecondary degrees remains only partially supported by the most recent data. Careful analysis by birth decade and race and ethnicity is required to identify diverging trends for income and wealth premiums over time. ■

## APPENDIX A

**Table A1**

**Variable Descriptions**

Variable	Description	Source
Household size-adjusted net worth	Inflation-adjusted net worth divided by the square root of household size.	Networth (Board)
Household size-adjusted income	Inflation-adjusted income divided by the square root of household size.	Income (Board)
Household size	Number of people in the household according to the HHL. Excludes people included in the household listing who do not usually live there and who are financially independent.	X101
Age	Respondent's age.	X14
Age2	Respondent's age squared.	X14
Age3	Respondent's age cubed.	X14
4-Year college graduate	Maximum educational attainment of household respondent was a 4-year college degree (e.g., BA, AB, BS).	1989-2013: X5901, X5904, X5905; 2016: X5931
Postgraduate	Maximum educational attainment of household respondent was a post-graduate degree. This includes master's degrees (e.g. MA, MS, MENG, MED, MSW, MBA), professional degrees (e.g., MD, DDS, DVM, LLB, JD), and doctoral degrees (e.g., PhD, EDD).	1989-2013: X5901, X5904, X5905; 2016: X5931
White	Respondent identified the race or ethnicity that best describes them as White.	X6809
Black	Respondent identified the race or ethnicity that best describes them as Black/African-American.	X6809
Hispanic	Respondent identified the race or ethnicity that best describes them as Hispanic/Latino.	X6809
Other	Respondent identified the race or ethnicity that best describes them as Asian or American Indian/Alaska Native or Native Hawaiian/Pacific Islander or Other or identified with multiple races or ethnicities. NOTE: All of these responses are combined by Board staff for confidentiality reasons.	X6809
Birth cohorts	Six birth cohorts represented by binary variables equal to one if the survey respondent was born within the respective decade. Decades include: 1930s, 1940s, 1950s, 1960s, 1970s, and 1980s. Respondents born prior to 1930 or after 1989 were represented by a "catch-all" binary variable and included in regressions to avoid perfect multicollinearity. Results for this variable were not included in analysis.	Survey year, X14

NOTE: These variables are available in all survey waves from 1989-2016.

SOURCE: SCF and authors' calculations.

**Table A2****Income Regressions: Hispanic Families**

Dependent variable: Income  
 Racial/ethnic group: Hispanic, any Race  
 Pseudo R<sup>2</sup>: 0.10  
 N: 3,553

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)					
	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	
Intercept	7.07	0.30	23.61	0.00	6.93	0.30	23.23	0.00	6.97	0.31	22.55	0.00	6.92	0.30	22.72	0.00	7.28	0.29	24.75	0.00	
Life cycle																					
Age	0.14	0.02	7.01	0.00	0.14	0.02	7.01	0.00	0.14	0.02	7.01	0.00	0.14	0.02	7.01	0.00	0.14	0.02	7.01	0.00	
Age <sup>2</sup>	0.00	0.00	-4.95	0.00	0.00	0.00	-4.95	0.00	0.00	0.00	-4.95	0.00	0.00	0.00	-4.95	0.00	0.00	0.00	-4.95	0.00	
Age <sup>3</sup>	0.00	0.00	3.28	0.00	0.00	0.00	3.28	0.00	0.00	0.00	3.28	0.00	0.00	0.00	3.28	0.00	0.00	0.00	3.28	0.00	
<b>Income premium</b>																					
Terminal four-year graduate (G)	0.40	0.21	1.89	0.06	0.34	0.40	0.87	0.39	0.77	0.12	6.30	0.00	0.44	0.12	3.83	0.00	0.87	0.07	11.90	0.00	
Postgraduate (P)	1.11	0.14	8.07	0.00	1.39	0.15	9.27	0.00	1.11	0.15	7.35	0.00	1.04	0.15	6.83	0.00	0.93	0.12	8.01	0.00	
<b>Birth cohorts</b>																					
Born before 1930 or after 1989	-0.27	0.12	-2.22	0.03	-0.13	0.11	-1.18	0.24	-0.16	0.12	-1.42	0.15	-0.12	0.11	-1.10	0.27	-0.25	0.12	-2.07	0.04	
Born in 1930s			(Omitted)		0.14	0.09	1.56	0.12	0.10	0.09	1.12	0.26	0.15	0.11	1.44	0.15	0.02	0.10	0.19	0.85	
Born in 1940s	-0.14	0.09	-1.56	0.12			(Omitted)		-0.04	0.06	-0.64	0.52	0.01	0.07	0.11	0.91	-0.12	0.07	-1.65	0.10	
Born in 1950s	-0.10	0.09	-1.12	0.26	0.04	0.06	0.64	0.52			(Omitted)		0.05	0.06	0.78	0.44	-0.08	0.05	-1.62	0.11	
Born in 1960s	-0.15	0.11	-1.44	0.15	-0.01	0.07	-0.11	0.91	-0.05	0.06	-0.78	0.44			(Omitted)		-0.13	0.06	-2.22	0.03	
Born in 1970s	-0.02	0.10	-0.19	0.85	0.12	0.07	1.65	0.10	0.08	0.05	1.62	0.11	0.13	0.06	2.22	0.03			(Omitted)		
Born in 1980s	0.21	0.11	1.91	0.06	0.35	0.08	4.24	0.00	0.31	0.07	4.76	0.00	0.36	0.06	5.61	0.00	0.23	0.04	5.23	0.00	
<b>Cohort X income premium</b>																					
Born before 1930 or after 1989 * G	-0.03	0.31	-0.09	0.93	0.03	0.47	0.06	0.95	-0.40	0.26	-1.52	0.13	-0.07	0.27	-0.27	0.79	-0.50	0.24	-2.07	0.04	
Born in 1930s * G			(Omitted)		0.05	0.47	0.12	0.91	-0.37	0.25	-1.48	0.14	-0.05	0.25	-0.19	0.85	-0.47	0.23	-2.10	0.04	
Born in 1940s * G	-0.05	0.47	-0.12	0.91			(Omitted)		-0.42	0.42	-1.01	0.31	-0.10	0.41	-0.24	0.81	-0.53	0.40	-1.31	0.19	
Born in 1950s * G	0.37	0.25	1.48	0.14	0.42	0.42	1.01	0.31			(Omitted)		0.32	0.18	1.84	0.07	-0.11	0.14	-0.74	0.46	
Born in 1960s * G	0.05	0.25	0.19	0.85	0.10	0.41	0.24	0.81	-0.32	0.18	-1.84	0.07			(Omitted)		-0.43	0.13	-3.39	0.00	
Born in 1970s * G	0.47	0.23	2.10	0.04	0.53	0.40	1.31	0.19	0.11	0.14	0.74	0.46	0.43	0.13	3.39	0.00			(Omitted)		
Born in 1980s * G	0.16	0.24	0.69	0.49	0.22	0.41	0.53	0.59	-0.21	0.17	-1.22	0.22	0.12	0.13	0.89	0.38	-0.31	0.11	-2.90	0.00	
Born before 1930 or after 1989 * P	0.25	0.45	0.55	0.58	-0.03	0.47	-0.07	0.94	0.24	0.44	0.56	0.58	0.31	0.42	0.73	0.47	0.43	0.43	0.99	0.32	
Born in 1930s * P			(Omitted)		-0.28	0.20	-1.42	0.16	0.00	0.21	-0.02	0.99	0.06	0.19	0.31	0.75	0.18	0.18	0.99	0.32	
Born in 1940s * P	0.28	0.20	1.42	0.16			(Omitted)		0.28	0.22	1.29	0.20	0.34	0.22	1.55	0.12	0.46	0.20	2.26	0.02	
Born in 1950s * P	0.00	0.21	0.02	0.99	-0.28	0.22	-1.29	0.20			(Omitted)		0.06	0.22	0.29	0.77	0.18	0.19	0.95	0.34	
Born in 1960s * P	-0.06	0.19	-0.31	0.75	-0.34	0.22	-1.55	0.12	-0.06	0.22	-0.29	0.77			(Omitted)		0.12	0.19	0.62	0.53	
Born in 1970s * P	-0.18	0.18	-0.99	0.32	-0.46	0.20	-2.26	0.02	-0.18	0.19	-0.95	0.34	-0.12	0.19	-0.62	0.53			(Omitted)		
Born in 1980s * P	-0.10	0.15	-0.67	0.50	-0.39	0.17	-2.30	0.02	-0.11	0.17	-0.63	0.53	-0.04	0.21	-0.20	0.84	0.07	0.15	0.49	0.63	

NOTE: SE, standard error. See Table 2 note.

SOURCE: SCF and authors' calculations.

**Table A3**

**Income Regressions: Families of Other Races**

Dependent variable: Income  
 Racial/ethnic group: Other Races  
 Pseudo R<sup>2</sup>: 0.20  
 N: 1,993

Independent variables	(1)			(2)			(3)			(4)			(5)			(6)								
	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value	$\beta$	SE	t-Stat	p-Value				
Intercept	5.89	0.70	8.37	0.00	6.00	0.71	8.42	0.00	5.86	0.73	7.97	0.00	5.79	0.72	7.99	0.00	5.88	0.77	7.68	0.00	6.14	0.71	8.64	0.00
<b>Life cycle</b>																								
Age	0.23	0.05	4.83	0.00	0.23	0.05	4.83	0.00	0.23	0.05	4.83	0.00	0.23	0.05	4.83	0.00	0.23	0.05	4.83	0.00	0.23	0.05	4.83	0.00
Age <sup>2</sup>	0.00	0.00	-3.98	0.00	0.00	0.00	-3.98	0.00	0.00	0.00	-3.98	0.00	0.00	0.00	-3.98	0.00	0.00	0.00	-3.98	0.00	0.00	0.00	-3.98	0.00
Age <sup>3</sup>	0.00	0.00	3.27	0.00	0.00	0.00	3.27	0.00	0.00	0.00	3.27	0.00	0.00	0.00	3.27	0.00	0.00	0.00	3.27	0.00	0.00	0.00	3.27	0.00
<b>Income premium</b>																								
Terminal four-year graduate (G)	0.37	0.20	1.82	0.07	0.55	0.14	3.90	0.00	0.43	0.18	2.38	0.02	0.69	0.13	5.42	0.00	0.59	0.17	3.52	0.00	0.53	0.14	3.67	0.00
Postgraduate (P)	1.25	0.17	7.18	0.00	1.28	0.10	12.59	0.00	1.08	0.13	8.19	0.00	1.07	0.10	10.36	0.00	1.19	0.12	10.07	0.00	0.72	0.13	5.56	0.00
<b>Birth cohorts</b>																								
Born before 1930 or after 1989	-0.28	0.23	-1.20	0.23	-0.38	0.22	-1.71	0.09	-0.24	0.20	-1.17	0.24	-0.17	0.20	-0.86	0.39	-0.26	0.20	-1.34	0.18	-0.52	0.21	-2.48	0.01
Born in 1930s	(Omitted)				-0.11	0.14	-0.75	0.45	0.04	0.15	0.26	0.79	0.11	0.16	0.66	0.51	0.01	0.17	0.08	0.93	-0.24	0.17	-1.44	0.15
Born in 1940s	0.11	0.14	0.75	0.45	(Omitted)				0.14	0.10	1.45	0.15	0.21	0.12	1.81	0.07	0.12	0.14	0.86	0.39	-0.14	0.13	-1.06	0.29
Born in 1950s	-0.04	0.15	-0.26	0.79	-0.14	0.10	-1.45	0.15	-0.07	0.11	(Omitted)		0.07	0.11	0.65	0.52	-0.03	0.12	-0.20	0.84	-0.28	0.12	-2.40	0.02
Born in 1960s	-0.11	0.16	-0.66	0.51	-0.21	0.12	-1.81	0.07	-0.07	0.11	-0.65	0.52	(Omitted)				-0.09	0.13	-0.73	0.47	-0.35	0.13	-2.74	0.01
Born in 1970s	-0.01	0.17	-0.08	0.93	-0.12	0.14	-0.86	0.39	0.03	0.12	0.20	0.84	0.09	0.13	0.73	0.47	(Omitted)				-0.26	0.14	-1.79	0.07
Born in 1980s	0.24	0.17	1.44	0.15	0.14	0.13	1.06	0.29	0.28	0.12	2.40	0.02	0.35	0.13	2.74	0.01	0.26	0.14	1.79	0.07	(Omitted)			
<b>Cohort X income premium</b>																								
Born before 1930 or after 1989 * G	-0.30	0.40	-0.76	0.45	-0.48	0.36	-1.34	0.18	-0.36	0.37	-0.96	0.34	-0.62	0.36	-1.75	0.08	-0.51	0.36	-1.45	0.15	-0.45	0.37	-1.22	0.22
Born in 1930s * G	(Omitted)				-0.18	0.24	-0.74	0.46	-0.06	0.28	-0.20	0.84	-0.32	0.26	-1.25	0.21	-0.21	0.24	-0.89	0.38	-0.15	0.25	-0.63	0.53
Born in 1940s * G	0.18	0.24	0.74	0.46	-0.12	0.23	-0.51	0.61	0.12	0.23	0.51	0.61	-0.14	0.19	-0.77	0.44	-0.04	0.20	-0.18	0.86	0.02	0.20	0.12	0.90
Born in 1950s * G	0.06	0.28	0.20	0.84	-0.12	0.23	-0.51	0.61	(Omitted)				-0.26	0.21	-1.25	0.21	-0.16	0.26	-0.61	0.54	-0.10	0.23	-0.43	0.67
Born in 1960s * G	0.32	0.26	1.25	0.21	0.14	0.19	0.77	0.44	0.26	0.21	1.25	0.21	(Omitted)				0.11	0.21	0.51	0.61	0.17	0.17	0.98	0.33
Born in 1970s * G	0.21	0.24	0.89	0.38	0.04	0.20	0.18	0.86	0.16	0.26	0.61	0.54	-0.11	0.21	-0.51	0.61	(Omitted)				0.06	0.22	0.27	0.79
Born in 1980s * G	0.15	0.25	0.63	0.53	-0.02	0.20	-0.12	0.90	0.10	0.23	0.43	0.67	-0.17	0.17	-0.98	0.33	-0.06	0.22	-0.27	0.79	(Omitted)			
Born before 1930 or after 1989 * P	0.03	0.39	0.07	0.95	0.00	0.39	0.00	1.00	0.20	0.38	0.52	0.60	0.21	0.39	0.55	0.58	0.09	0.38	0.23	0.82	0.56	0.39	1.43	0.15
Born in 1930s * P	(Omitted)				-0.02	0.21	-0.12	0.90	0.17	0.20	0.86	0.39	0.19	0.18	1.01	0.31	0.06	0.21	0.29	0.77	0.53	0.20	2.64	0.01
Born in 1940s * P	0.02	0.21	0.12	0.90	(Omitted)				0.20	0.16	1.26	0.21	0.21	0.15	1.43	0.15	0.09	0.15	0.56	0.57	0.56	0.17	3.38	0.00
Born in 1950s * P	-0.17	0.20	-0.86	0.39	-0.20	0.16	-1.26	0.21	(Omitted)				0.01	0.16	0.09	0.93	-0.11	0.15	-0.76	0.45	0.36	0.16	2.21	0.03
Born in 1960s * P	-0.19	0.18	-1.01	0.31	-0.21	0.15	-1.43	0.15	-0.01	0.16	-0.09	0.93	(Omitted)				-0.13	0.15	-0.86	0.39	0.35	0.17	2.03	0.04
Born in 1970s * P	-0.06	0.21	-0.29	0.77	-0.09	0.15	-0.56	0.57	0.11	0.15	0.76	0.45	0.13	0.15	0.86	0.39	(Omitted)				0.47	0.18	2.65	0.01
Born in 1980s * P	-0.53	0.20	-2.64	0.01	-0.56	0.17	-3.38	0.00	-0.36	0.16	-2.21	0.03	-0.35	0.17	-2.03	0.04	-0.47	0.18	-2.65	0.01	(Omitted)			

NOTE: SE, standard error. See Table 2 note.  
 SOURCE: SCF and authors' calculations.



# Table A4

## Wealth Regressions: Hispanic Families

Dependent variable: Net worth  
 Racial/ethnic group: Hispanic, any Race  
 Pseudo R<sup>2</sup>: 0.17  
 N: 3,553

Independent variables	(1)					(2)					(3)					(4)					(5)					(6)						
	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value		
Intercept	-10,185	4,644	-2.19	0.03	-14,260	4,816	-2.96	0.00	-14,295	4,819	-2.97	0.00	-14,374	4,822	-2.98	0.00	-14,182	4,760	-2.98	0.00	-13,266	4,640	-2.98	0.00	-13,266	4,640	-2.98	0.00	-13,266	4,640	-2.86	0.00
<b>Life cycle</b>																																
Age	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01	906	331	2.73	0.01
Age <sup>2</sup>	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46	-5	7	-0.74	0.46
Age <sup>3</sup>	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72	0	0	-0.35	0.72
<b>Wealth premium</b>																																
Terminal four-year graduate (G)	4,838	4,213	0.62	1.15	6,842	4,242	0.98	1.61	13,486	1,926	2.85	7.00	7,210	1,625	1.06	4.44	7,210	1,625	1.06	4.44	7,210	1,625	1.06	4.44	7,210	1,625	1.06	4.44	7,210	1,625	1.06	4.44
Postgraduate (P)	11,622	4,062	2.20	2.86	22,768	3,420	8.75	6.66	20,195	2,588	6.53	7.80	16,902	2,759	4.42	6.13	16,902	2,759	4.42	6.13	16,902	2,759	4.42	6.13	16,902	2,759	4.42	6.13	16,902	2,759	4.42	6.13
<b>Birth cohorts</b>																																
Born before 1930 or after 1989	-4,359	1,521	-0.35	-2.87	-284	1,444	-0.03	-0.20	-249	1,457	-0.02	-0.17	-169	1,229	-0.02	-0.14	-169	1,229	-0.02	-0.14	-169	1,229	-0.02	-0.14	-169	1,229	-0.02	-0.14	-169	1,229	-0.02	-0.14
Born in 1930s	(Omitted)				4,075	1,488	0.50	2.74	4,110	1,446	0.51	2.84	4,190	1,467	0.52	2.86	4,190	1,467	0.52	2.86	4,190	1,467	0.52	2.86	4,190	1,467	0.52	2.86	4,190	1,467	0.52	2.86
Born in 1940s	-4,075	1,488	-0.33	-2.74	0.01	(Omitted)			35	812	0.00	0.04	115	974	0.01	0.12	115	974	0.01	0.12	115	974	0.01	0.12	115	974	0.01	0.12	115	974	0.01	0.12
Born in 1950s	-4,110	1,446	-0.34	-2.84	0.00	-35	812	0.00	-0.04	0.97	(Omitted)		80	721	0.01	0.11	80	721	0.01	0.11	80	721	0.01	0.11	80	721	0.01	0.11	80	721	0.01	0.11
Born in 1960s	-4,190	1,467	-0.34	-2.86	0.00	-115	974	-0.01	-0.12	0.91	-80	721	-0.01	-0.11	0.91	(Omitted)		(Omitted)		(Omitted)	192	473	-0.02	-0.41	192	473	-0.02	-0.41	192	473	-0.02	-0.41
Born in 1970s	-3,998	1,483	-0.33	-2.70	0.01	77	945	0.01	0.08	0.93	113	771	0.01	0.15	0.88	192	473	0.02	0.41	192	473	0.02	0.41	192	473	0.02	0.41	192	473	0.02	0.41	
Born in 1980s	-3,081	1,470	-0.27	-2.10	0.04	994	1,039	0.10	0.96	0.34	1,029	913	0.11	1.13	0.26	1,109	674	0.12	1.65	1,109	674	0.12	1.65	1,109	674	0.12	1.65	1,109	674	0.12	1.65	
<b>Cohort X wealth premium</b>																																
Born before 1930 or after 1989 * G	-13,744	5,274	-0.75	-2.61	-15,749	5,630	-0.79	-2.80	-22,393	4,072	-0.89	-5.50	-16,117	3,847	-0.80	-4.19	-16,117	3,847	-0.80	-4.19	-16,117	3,847	-0.80	-4.19	-16,117	3,847	-0.80	-4.19	-16,117	3,847	-0.80	-4.19
Born in 1930s * G	(Omitted)				-2,004	5,723	-0.18	-0.35	-8,648	4,924	-0.58	-1.76	-2,372	4,714	-0.21	-0.50	-2,372	4,714	-0.21	-0.50	-2,372	4,714	-0.21	-0.50	-2,372	4,714	-0.21	-0.50	-2,372	4,714	-0.21	-0.50
Born in 1940s * G	2,004	5,723	0.22	0.35	6,644	4,812	0.94	1.38	-6,644	4,812	-0.49	-1.38	-368	4,708	-0.04	-0.08	-368	4,708	-0.04	-0.08	-368	4,708	-0.04	-0.08	-368	4,708	-0.04	-0.08	-368	4,708	-0.04	-0.08
Born in 1950s * G	8,648	4,924	1.37	1.76	6,644	4,812	0.94	1.38	6,276	2,394	0.87	2.62	6,276	2,394	0.87	2.62	6,276	2,394	0.87	2.62	6,276	2,394	0.87	2.62	6,276	2,394	0.87	2.62	6,276	2,394	0.87	2.62
Born in 1960s * G	2,372	4,714	0.27	0.50	368	4,708	0.04	0.08	-6,276	2,394	-0.47	-2.62	(Omitted)			(Omitted)		(Omitted)		(Omitted)	(Omitted)			(Omitted)		(Omitted)		(Omitted)		(Omitted)		(Omitted)
Born in 1970s * G	-884	4,505	-0.08	-0.20	-2,888	4,636	-0.25	-0.62	-9,532	2,716	-0.61	-3.51	-3,256	2,313	-0.28	-1.41	-3,256	2,313	-0.28	-1.41	-3,256	2,313	-0.28	-1.41	-3,256	2,313	-0.28	-1.41	-3,256	2,313	-0.28	-1.41
Born in 1980s * G	-2,872	4,360	-0.25	-0.66	-4,876	4,422	-0.39	-1.10	-11,520	3,218	-0.68	-3.58	-5,244	2,850	-0.41	-1.84	-5,244	2,850	-0.41	-1.84	-5,244	2,850	-0.41	-1.84	-5,244	2,850	-0.41	-1.84	-5,244	2,850	-0.41	-1.84
Born before 1930 or after 1989 * P	6,520	10,339	0.92	0.63	-4,625	9,964	-0.37	-0.46	-2,053	9,119	-0.19	-0.23	1,240	9,425	0.13	0.13	1,240	9,425	0.13	0.13	1,240	9,425	0.13	0.13	1,240	9,425	0.13	0.13	1,240	9,425	0.13	0.13
Born in 1930s * P	(Omitted)				-11,146	5,499	-0.67	-2.03	-8,573	5,097	-0.58	-1.68	-5,280	4,742	-0.41	-1.11	-5,280	4,742	-0.41	-1.11	-5,280	4,742	-0.41	-1.11	-5,280	4,742	-0.41	-1.11	-5,280	4,742	-0.41	-1.11
Born in 1940s * P	11,146	5,499	2.05	2.03	-2,573	4,055	-0.23	-0.63	2,573	4,055	0.29	0.63	5,866	4,681	0.80	1.25	5,866	4,681	0.80	1.25	5,866	4,681	0.80	1.25	5,866	4,681	0.80	1.25	5,866	4,681	0.80	1.25
Born in 1950s * P	8,573	5,097	1.36	1.68	-5,866	4,681	-0.44	-1.25	(Omitted)			(Omitted)		(Omitted)		(Omitted)		(Omitted)		(Omitted)	(Omitted)			(Omitted)		(Omitted)		(Omitted)		(Omitted)		(Omitted)
Born in 1960s * P	5,280	4,742	0.70	1.11	-5,866	4,681	-0.44	-1.25	-3,293	3,849	-0.28	-0.86	3,293	3,849	0.39	0.86	3,293	3,849	0.39	0.86	3,293	3,849	0.39	0.86	3,293	3,849	0.39	0.86	3,293	3,849	0.39	0.86
Born in 1970s * P	-2,878	5,669	-0.25	-0.51	-14,024	5,919	-0.75	-2.37	-11,451	4,622	-0.68	-2.48	-8,158	4,372	-0.56	-1.87	-8,158	4,372	-0.56	-1.87	-8,158	4,372	-0.56	-1.87	-8,158	4,372	-0.56	-1.87	-8,158	4,372	-0.56	-1.87
Born in 1980s * P	-11,040	5,476	-0.67	-2.02	-22,186	5,052	-0.89	-4.39	-19,613	4,681	-0.86	-4.19	-16,320	4,785	-0.80	-3.41	-16,320	4,785	-0.80	-3.41	-16,320	4,785	-0.80	-3.41	-16,320	4,785	-0.80	-3.41	-16,320	4,785	-0.80	-3.41

NOTE: SE, standard error. See Table 4 note.  
 SOURCE: SCF and authors' calculations.

**Table A5**

**Wealth Regressions: Families of Other Races**

Dependent variable: Net worth  
 Racial/ethnic group: Other Races  
 Pseudo R<sup>2</sup>: 0.27  
 N: 1,993

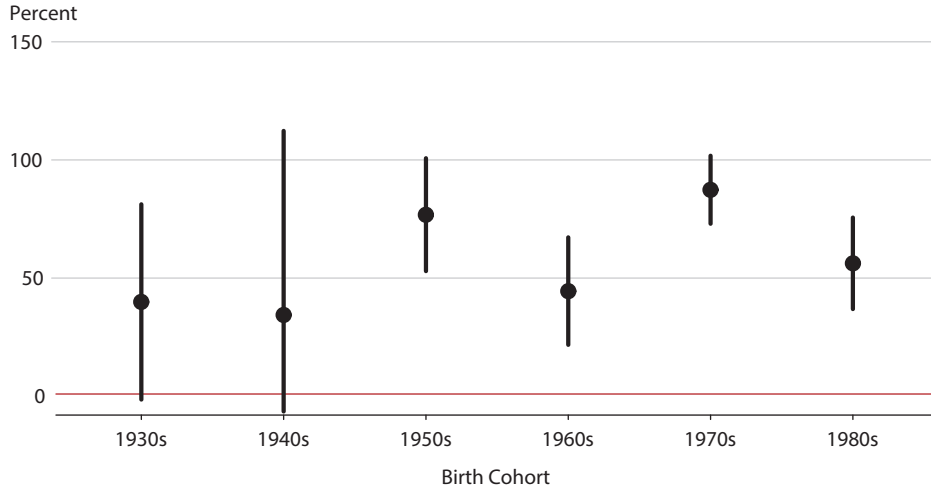
Independent variables	(1)				(2)				(3)				(4)				(5)				(6)										
	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	$\beta$	SE	H-P( $\beta$ )	t-Stat	p-Value	
Intercept	-36,822	8,596	-4.28	-4.28	0.00	-37,242	8,617	-4.32	-4.32	0.00	-38,452	8,839	-4.35	-4.35	0.00	-37,792	8,908	-4.24	-4.24	0.00	-36,960	8,639	-4.28	-4.28	0.00	-31,991	8,349	-3.83	-3.83	0.00	
<b>Life cycle</b>																															
Age	2,482	581	4.27	4.27	0.00	2,482	581	4.27	4.27	0.00	2,482	581	4.27	4.27	0.00	2,482	581	4.27	4.27	0.00	2,482	581	4.27	4.27	0.00	2,482	581	4.27	4.27	0.00	
Age <sup>2</sup>	-35	12	-2.79	-2.79	0.01	-35	12	-2.79	-2.79	0.01	-35	12	-2.79	-2.79	0.01	-35	12	-2.79	-2.79	0.01	-35	12	-2.79	-2.79	0.01	-35	12	-2.79	-2.79	0.01	
Age <sup>3</sup>	0	0	2.06	2.06	0.04	0	0	2.06	2.06	0.04	0	0	2.06	2.06	0.04	0	0	2.06	2.06	0.04	0	0	2.06	2.06	0.04	0	0	2.06	2.06	0.04	
<b>Wealth premium</b>																															
Terminal four-year graduate (G)	6,599	4,068	0.93	1.62	0.10	11,591	2,750	2.19	4.21	0.00	14,261	2,026	3.16	7.04	0.00	10,317	1,923	1.81	5.36	0.00	9,556	2,183	1.60	4.38	0.00	4,392	2,490	0.55	1.76	0.08	
Postgraduate (P)	18,728	3,375	5.51	5.55	0.00	25,445	1,909	11.74	13.33	0.00	18,118	1,937	5.12	9.35	0.00	13,178	1,992	2.74	6.61	0.00	17,489	1,856	4.75	9.42	0.00	-702	2,805	-0.07	-0.25	0.80	
<b>Birth cohorts</b>																															
Born before 1930 or after 1989	-2,490	2,734	-0.22	-0.91	0.36	-2,070	2,244	-0.19	-0.92	0.36	-860	2,055	-0.08	-0.42	0.68	-1,520	1,941	-0.14	-0.78	0.43	-2,352	2,228	-0.21	-1.06	0.29	-7,321	2,278	-0.52	-3.21	0.00	
Born in 1930s	(Omitted)					420	2,253	0.04	0.19	0.85	1,630	2,126	0.18	0.77	0.44	970	2,283	0.10	0.42	0.67	138	2,288	0.01	0.06	0.95	-4,831	2,577	-0.38	-1.88	0.06	
Born in 1940s	-420	2,253	-0.04	-0.19	0.85	(Omitted)					1,210	1,487	0.13	0.81	0.42	550	1,645	0.06	0.33	0.74	-282	1,893	-0.03	-0.15	0.88	-5,251	1,960	-0.41	-2.68	0.01	
Born in 1950s	-1,630	2,126	-0.15	-0.77	0.44	-1,210	1,487	-0.11	-0.81	0.42	(Omitted)					-660	1,371	-0.06	-0.48	0.63	-1,492	1,692	-0.14	-0.88	0.38	-6,461	1,856	-0.48	-3.48	0.00	
Born in 1960s	-970	2,283	-0.09	-0.42	0.67	-550	1,645	-0.05	-0.33	0.74	660	1,371	0.07	0.48	0.63	(Omitted)					-832	1,567	-0.08	-0.53	0.60	-5,801	1,621	-0.44	-3.58	0.00	
Born in 1970s	-138	2,288	-0.01	-0.06	0.95	282	1,893	0.03	0.15	0.88	1,492	1,692	0.16	0.88	0.38	832	1,567	0.09	0.53	0.60	(Omitted)					-4,969	1,826	-0.39	-2.72	0.01	
Born in 1980s	4,831	2,577	0.62	1.88	0.06	5,251	1,960	0.69	2.68	0.01	6,461	1,856	0.91	3.48	0.00	5,801	1,621	0.79	3.58	0.00	4,969	1,826	0.64	2.72	0.01	(Omitted)					
<b>Cohort X wealth premium</b>																															
Born before 1930 or after 1989 * G	-233	4,801	-0.02	-0.05	0.96	-5,226	4,455	-0.41	-1.17	0.24	-7,895	3,557	-0.55	-2.22	0.03	-3,951	3,709	-0.33	-1.07	0.29	-3,190	4,047	-0.27	-0.79	0.43	1,973	4,137	0.22	0.48	0.63	
Born in 1930s * G	(Omitted)					-4,993	5,112	-0.39	-0.98	0.33	-7,662	4,390	-0.54	-1.75	0.08	-3,718	4,309	-0.31	-0.86	0.39	-2,957	4,778	-0.26	-0.62	0.54	2,206	4,573	0.25	0.48	0.63	
Born in 1940s * G	4,993	5,112	0.65	0.98	0.33	(Omitted)					-2,669	3,305	-0.23	-0.81	0.42	1,274	3,423	0.14	0.37	0.71	2,036	3,600	0.23	0.57	0.57	7,199	3,778	1.05	1.91	0.06	
Born in 1950s * G	7,662	4,390	1.15	1.75	0.08	2,669	3,305	0.31	0.81	0.42	(Omitted)					3,944	2,664	0.48	1.48	0.14	4,705	3,146	0.60	1.50	0.13	9,868	3,041	1.68	3.25	0.00	
Born in 1960s * G	3,718	4,309	0.45	0.86	0.39	-1,274	3,423	-0.12	-0.37	0.71	-3,944	2,664	-0.33	-1.48	0.14	(Omitted)					761	2,895	0.08	0.26	0.79	5,924	2,932	0.81	2.02	0.04	
Born in 1970s * G	2,957	4,778	0.34	0.62	0.54	-2,036	3,600	-0.18	-0.57	0.57	-4,705	3,146	-0.38	-1.50	0.13	-761	2,895	-0.07	-0.26	0.79	(Omitted)					5,163	3,258	0.68	1.58	0.11	
Born in 1980s * G	-2,206	4,573	-0.20	-0.48	0.63	-7,199	3,778	-0.51	-1.91	0.06	-9,868	3,041	-0.63	-3.25	0.00	-5,924	2,932	-0.45	-2.02	0.04	-5,163	3,258	-0.40	-1.58	0.11	(Omitted)					
Born before 1930 or after 1989 * P	-2,254	5,392	-0.20	-0.42	0.68	-8,971	5,686	-0.59	-1.58	0.11	-1,644	5,462	-0.15	-0.30	0.76	3,296	5,435	0.39	0.61	0.54	-1,015	5,667	-0.10	-0.18	0.86	17,176	5,956	4.57	2.88	0.00	
Born in 1930s * P	(Omitted)					-6,716	4,092	-0.49	-1.64	0.10	610	3,864	0.06	0.16	0.87	5,550	4,006	0.74	1.39	0.17	1,239	3,691	0.13	0.34	0.74	19,430	4,595	5.98	4.23	0.00	
Born in 1940s * P	6,716	4,092	0.96	1.64	0.10	(Omitted)					7,327	2,622	1.08	2.79	0.01	12,266	2,853	2.41	4.30	0.00	7,955	2,660	1.22	2.99	0.00	26,147	3,640	12.66	7.18	0.00	
Born in 1950s * P	-610	3,864	-0.06	-0.16	0.87	-7,327	2,622	-0.52	-2.79	0.01	(Omitted)					4,939	2,770	0.64	1.78	0.07	629	2,622	0.06	0.24	0.81	18,820	3,424	5.57	5.50	0.00	
Born in 1960s * P	-5,550	4,006	-0.43	-1.39	0.17	-12,266	2,853	-0.71	-4.30	0.00	-4,939	2,770	-0.39	-1.78	0.07	(Omitted)					-4,311	2,716	-0.35	-1.59	0.11	13,881	3,467	3.01	4.00	0.00	
Born in 1970s * P	-1,239	3,691	-0.12	-0.34	0.74	-7,955	2,660	-0.55	-2.99	0.00	-629	2,622	-0.06	-0.24	0.81	4,311	2,716	0.54	1.59	0.11	(Omitted)					18,191	3,608	5.17	5.04	0.00	
Born in 1980s * P	-19,430	4,595	-0.86	-4.23	0.00	-26,147	3,640	-0.93	-7.18	0.00	-18,820	3,424	-0.85	-5.50	0.00	-13,881	3,467	-0.75	-4.00	0.00	-18,191	3,608	-0.84	-5.04	0.00	(Omitted)					

NOTE: SE, standard error. See Table 4 note.

SOURCE: SCF and authors' calculations.

**Figure A1**

**Expected Income Premium, Hispanic Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure A2**

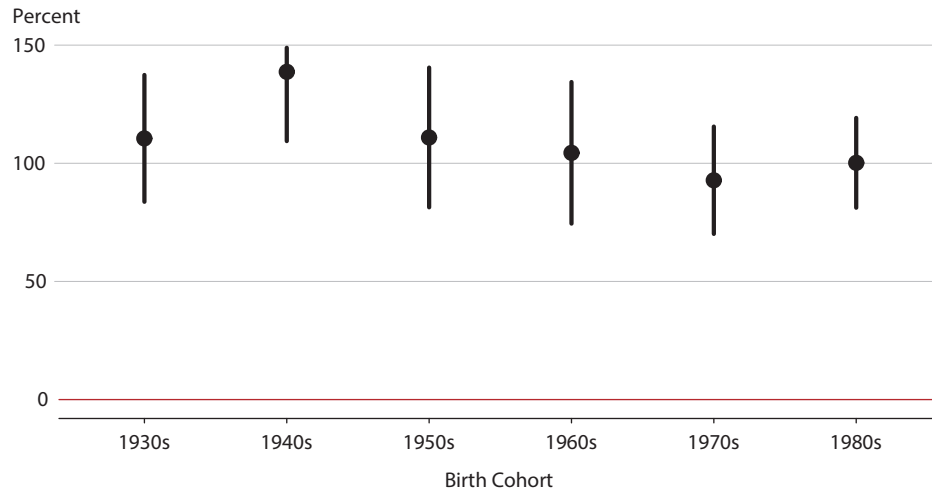
**Expected Income Premium, Other Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure A3**

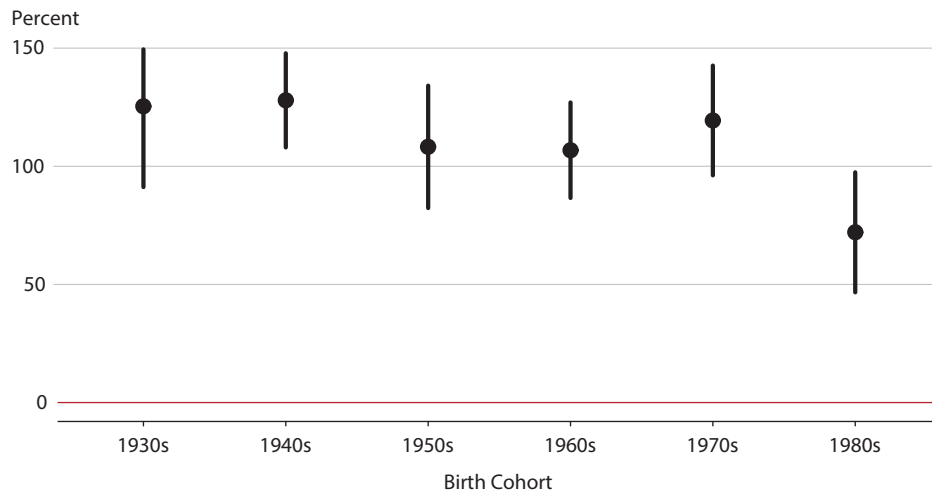
**Expected Income Premium, Hispanic Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

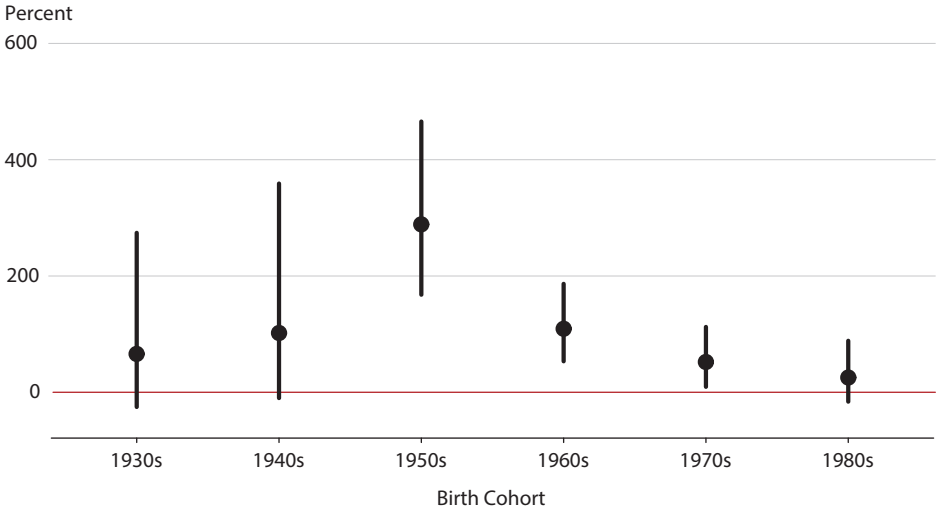
**Figure A4**

**Expected Income Premium, Other Postgraduate Families, by Cohort**



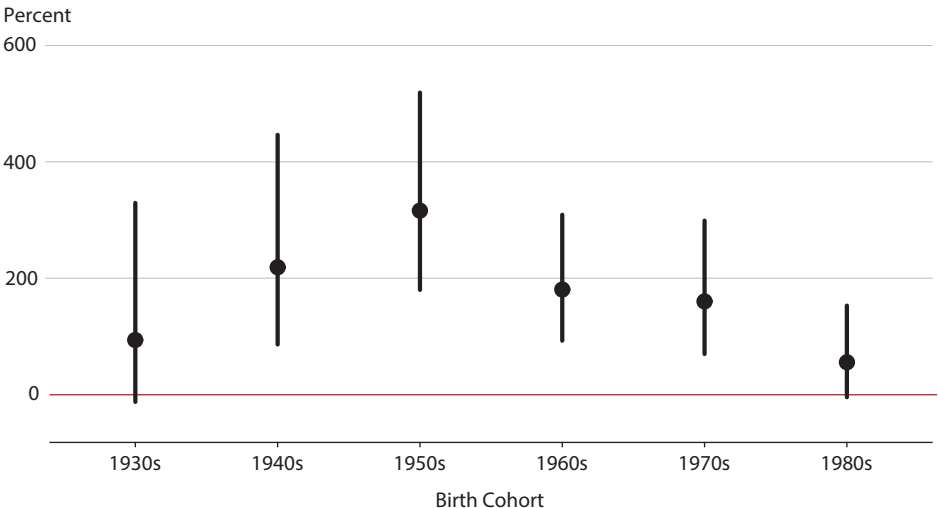
SOURCE: SCF and authors' calculations.

**Figure A5**  
**Expected Wealth Premium, Hispanic Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure A6**  
**Expected Wealth Premium, Other Bachelor's Degree Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure A7**

**Expected Wealth Premium, Hispanic Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

**Figure A8**

**Expected Wealth Premium, Other Postgraduate Families, by Cohort**



SOURCE: SCF and authors' calculations.

## NOTES

- <sup>1</sup> For evidence that college graduates enjoy large income and wealth advantages over noncollege graduates on average, see Emmons, Kent, and Ricketts (2018a). For evidence that recent cohorts (including noncollege graduates and graduates alike) have fallen behind the wealth-accumulation trajectories of earlier generations, see Emmons, Kent, and Ricketts (2018b).
- <sup>2</sup> A terminal degree implies that the household head has not achieved any higher level of educational attainment than that degree. The differentiation is important because most, if not all, postgraduate degree holders also have a bachelor's degree.
- <sup>3</sup> See Bricker et al. (2017) for a description of the methodology and some results from recent waves of the SCF. See Emmons, Kent, and Ricketts (2018a) for income and wealth trends across education levels.
- <sup>4</sup> Families are grouped by the survey respondent's primary racial/ethnic identification choice.
- <sup>5</sup> See Emmons, Kent, and Ricketts (2018c).
- <sup>6</sup> See Emmons, Kent, and Ricketts (2018c).
- <sup>7</sup> SCF family respondents born before 1930 or after 1989 are included in all regressions but are not highlighted in any of the tables or figures displayed due to low sample sizes, complex and possibly time-varying rates of household formation among the youngest adults, and education-related survivorship biases among the oldest cohorts.
- <sup>8</sup> See Emmons and Ricketts (2017).
- <sup>9</sup> The groups are White, African-American or Black, Hispanic, and other races and ethnicities. This latter group includes respondents that identify as Asian, American Indian/Alaska Native, Native Hawaiian/Pacific Islander, another race, or multiple races or ethnicities. In order to protect the identities of respondents, Board staff combine results for all of the "other" groups.
- <sup>10</sup> For robustness, we also estimated regressions of income and wealth including all races and ethnicities; our key results were qualitatively similar but much more difficult to interpret. We allowed for and found significant interactions between race or ethnicity, birth decade, and education level. Disentangling these effects was very difficult. See Emmons and Ricketts (2017) for an interpretation of large, relatively unchanging racial and ethnic wealth gaps as the result primarily of structural, systemic, or other unobservable factors rather than differences in individual effort or choice. Also see Darity et al. (2018) for a discussion of structural and systemic determinants of racial wealth gaps.
- <sup>11</sup> In addition to recording a household's actual income in the previous year, respondents are asked, "Is this income unusually high or low compared to what you would expect in a "normal" year, or is it normal?" We also ran regressions with "usual" rather than actual income and found very similar results.
- <sup>12</sup> See Organisation for Economic Co-operation and Development (2008).
- <sup>13</sup> The nonlinear age terms are grounded in the theoretical "hump-shaped" life cycle of income and wealth with additional curvature at older ages. This complex shape has empirical support within the SCF (see Emmons and Noeth, 2015, pp. 12-14). To check the robustness of our results, we estimated the same income and wealth regression models for White and Black households while omitting  $A^2$  and  $A^3$ . Our results were unchanged with the exception of the wealth premium for White postgraduate families with a head born in the 1980s, for whom we found a statistically significant, but still small, premium.
- <sup>14</sup> R Core Team (2017), Lumley (2017), and Lumley (2004). Publicly available scripts written by Anthony Damico (n.d.) were particularly helpful for working with SCF data in R.
- <sup>15</sup> See the 2016 SCF codebook for more information regarding analysis weights.
- <sup>16</sup> For more on the unique dual-frame sample design of the SCF, see Kennickell (1998). For a thoughtful discussion of whether to incorporate weights into regression analysis, see Solon, Haider, and Woolridge (2013). Pence (2006) makes the case that in median regressions with wealth as the dependent variable using SCF data, sample weights should be used. Otherwise, the identifying assumption doesn't hold ( $med(\varepsilon|X \neq 0) \neq 0$ ). Holt, Smith, and Winter (1980) provide a similar recommendation to avoid the same issue in the context of least squares regression ( $E(\varepsilon|X \neq 0) \neq 0$ ).
- <sup>17</sup> See Kennickell (2000) for information on the construction of these replicates.

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- <sup>18</sup> Emmons and Ricketts (2017).
- <sup>19</sup> Except for a few early cohorts in which confidence bands were very wide, the same conclusion applies to Hispanic and other bachelor's degree families (Figures A1 and A2).
- <sup>20</sup> The confidence interval for the 1980s cohort was widest by a considerable margin. The premium for this group was much higher in regressions using usual income, along with a much tighter confidence interval around the mean. There were only 20 SCF families in which the respondent was Black, held a post-graduate degree, and was born in the 1980s. Of these 20 families, two had actual income different from usual income. In these cases, actual income was much lower than usual income. This introduced a notable outlier where actual income was \$0 versus a usual income of \$55,936. This likely introduced considerable variation around the premium estimate given the small sample size.
- <sup>21</sup> Johnson (1949) pioneered the use of the IHS transformation. Burbidge, Magee, and Robb (1988) provide an excellent overview of the transformation. See Pence (2006) for an informative application of IHS in the context of working with SCF data.
- <sup>22</sup> See Burbidge, Magee, and Robb (1988); Kennickell and Sundén (1997); Pence (2001); Gale and Pence (2006); and Emmons and Ricketts (2017).
- <sup>23</sup> Note that this result is dependent on the inclusion of  $A^2$  in the model.
- <sup>24</sup> Figures A5 through A8 show that these conclusions hold also for Hispanic families and those of all other races and ethnicities.
- <sup>25</sup> For the working paper, see <https://www.stlouisfed.org/household-financial-stability/events/past-events/is-college-still-worth-it>.
- <sup>26</sup> See Agarwal et al. (2009).
- <sup>27</sup> See Emmons, Kent, and Ricketts (2018b).
- <sup>28</sup> Bureau of Labor Statistics.

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