

### Selected 8D Publicly Traded Multinational Firms' Foreign-Sales Percentages by Country or Region (2012)

Company Name	United States	Europe	Far East	Asia Pacific	Latin America	Middle East and Africa	Canada	Germany	Mexico	China	India	Other
Wal-Mart Stores Inc. (NYSE:WMT)	71.6											28.4
FedEx Corporation (NYSE:FDX)	69.9											30.1
Emerson Electric Co. (NYSE:EMR)	41.1	20.3		11.4	5.9	5.2	3.9			12.3		0
Tyson Foods, Inc. (NYSE:TSN)	95.0											5.0
Yum! Brands, Inc. (NYSE:YUM)	24.6									50.6	0.7	24.1
Monsanto Company (NYSE:MON)	54.6	12.7		6.2*	18.3		4.0		2.9			1.3
Brown Shoe Co. Inc. (NYSE:BWS)	87.5		8.3				4.2					0
Energizer Holdings Inc. (NYSE:ENR)	51.6											48.4
Acxiom Corporation (NasdaqGS:ACXM)	85.8	10.5		3.2								0.5
CPI Corp. (OTCPK:CPIC)	82.1						15.6		2.3			0
ESCO Technologies Inc. (NYSE:ESE)	72.9	9.0		9.8			3.2		0.9			4.2
Spartech Corp. (NYSE:SEH)	80.4	2.7		0.9			7.1		9.0			0
Buckeye Technologies Inc. (NYSE:BKI)	84.5							10.6				4.9
Wright Medical Group Inc. (NasdaqGS:WMGI)	57.0	19.2										23.8
Zoltek Companies Inc. (NasdaqGS:ZOLT)	38.8	30.1 <sup>†</sup>		11.5				18.6				1.0

NOTE: \*Data for the Asia Pacific region exclude China. <sup>†</sup>Data for Europe exclude Germany. Companies are listed in decreasing firm size measured by total sales.